

**TOOLKIT FOR SETTING UP ELECTRONICS RECYCLING
PROGRAMS**

**SECTION III
ELECTRONIC RECYCLING BUSINESS RESOURCE GUIDE**

MAY 2003



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Introduction

The purpose of this section is to provide start-up and expanding electronic recycling businesses with a listing of available business development resources in the states of Iowa, Kansas, Missouri and Nebraska. The Guide also provides a listing of Electronic Recycling Businesses in each state. A “Hot List” of resources is first provided for each state, followed by a comprehensive listing of resources categorized by their type of organization – State, Other, and Federal. To identify the type of assistance each resource offers, the following set of icons are used as quick identifiers.

Recycling Business Assistance	
(Including State Environmental Agencies & State Recycling Associations.)	
Financial Assistance	
Site Selection	
Technical Assistance	
(Includes assistance with floor layouts, equipment expertise and product development.)	
Regulations and Compliance	
General Business Assistance	
Newsletters	
Directory	
Electronic Recycling Business	

***TOOLKIT FOR SETTING UP ELECTRONICS RECYCLING
PROGRAMS***

***IOWA ELECTRONIC RECYCLING
BUSINESS RESOURCES***

Iowa

The purpose of this section of the Guide is to provide start-up and expanding electronic recycling businesses with a listing of available business development resources in the state of Iowa, as well as a listing of Electronic Recycling Businesses in the state. A “Hot List” of state resources is first provided, followed by a comprehensive listing of resources categorized by their type of organization – State, Other, and Federal. To identify the type of assistance each resource offers, the following set of icons are used as quick identifiers.

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Newsletters	
Directory	
Electronic Recycling Business	

Iowa Hot List

Iowa Recycling Association (IRA)

2742 SE Market St, Des Moines, IA 50317

Tel: 515-265-1596, Fax: 515- 265-6690

<http://www.iowarecycles.org>

Contact: Dewayne Johnson, Executive Director, djohnson@iowarecycles.org

IRA is a broad based coalition of individuals, businesses and industry, local governments, institutions, and organizations dedicated to a healthy environment and a healthy economy by promoting waste reduction, reuse, recycling and composting. IRA provides a forum to learn about waste management issues, to tap into and exchange resources and information, to positively influence recycling efforts in communities and workplaces, to add value to recyclable material, and to create demand for recycled products. IRA also conducts educational campaigns on recycling and waste management issues for businesses, schools, and communities statewide.

Iowa Department of Natural Resources (DNR)

Energy and Waste Management Assistance Bureau Environmental Service Division

502 E. 9th Street, Wallace State Office Building, Des Moines, IA 50319-0034

Tel: 515-281-5918

<http://www.iowadnr.com/>

The Iowa DNR is the government agency that leads Iowans in caring for their natural resources. It is responsible for maintaining state parks and forests, protecting the environment, and managing energy, fish, wildlife, and land and water resources in Iowa.

DNR's Solid Waste Alternatives Programs (SWAP) funds the statewide development and expansion of waste reduction and recycling projects. Local governments, public or private groups, businesses and individuals interested in or responsible for Iowa's solid waste management to help them establish alternatives to landfill disposal are eligible. Proposals are accepted year round, and reviewed quarterly. Awards are given after a competitive review of all projects submitted since the last round. For more information about the SWAP program, contact Tom Anderson, Environmental Specialist Senior at 515-281-8623 or visit <http://www.state.ia.us/dnr/organiza/wmad/wmabureau/solidwaste/swap/index.html>.

For general information on electronics recycling and environmental regulations, contact Mary Rankin, Environmental Specialist, at 515-281-8263.

DNR also has electronics recycling information at the following websites:

[Iowa Recycling Directory](#) Search this extensive recycling directory for recyclable materials collectors, processors and brokers serving Iowa. The directory lists more than 70 types of recyclable materials and several hundred companies.

[Iowa Recycled Products Directory](#) Search the product directory for recycled products and their manufacturers and distributors in Iowa.

[Iowa Waste Exchange Materials Listing](#) Search the listing for materials available in Iowa for reuse or recycling.

Iowa Hot List

DNR provides businesses with information on pollution prevention (P2) on-site assistance through the Waste Reduction Assistance Program, as well as, and the Regulatory Integration Program. For more information, contact Jan Loyson, Program Planner at 515-281-3142 or visit <http://www.state.ia.us/dnr/organiza/wmad/wmabureau/pollution/index.html>.

Iowa Department of Economic Development (IDED)



200 East Grand Ave, Des Moines, Iowa 50309
Tel: 515-242-4700, Fax: 515-242-4809
<http://www.iowasmart.com/>

The mission of the IDED is to work with businesses and communities to continually improve the economic well-being and quality of life for Iowans. IDED encourages the development of communities and quality of life to foster economic growth; assists in the development, recruitment and retention of workforce and educational resources to meet the needs of Iowa businesses; and provides financial resources, incentives and programs to promote the creation and retention of high wage jobs and businesses.

The IDED has many financial programs and services to offer individuals, communities, and business. Regional Consultants are available to assist customers in finding the services available to fit your needs. In many cases, the regional consultant is IDED's initial point of contact with Iowa communities. The consultants are knowledgeable about all the available IDED programs and can help you find the services you need. IDED program information is also available on the Business Development and Community Development web pages.

Iowa Business License Information Center (<http://www.iowasmart.com/blic/>) is an online resource for regulatory compliance. For information about the website, contact Christine Cavil at 515-242-4755 or blic@ided.state.ia.us.

Small Business Administration (SBA)



Cedar Rapids District
215 4th Ave SE, Suite 200, Cedar Rapids IA 52401-1806
Tel: 319-362-6405, Fax: 319-362-7861
Contact: James N. Thomson, District Director

Des Moines District
210 Walnut St, Rm 749, Des Moines IA 50309
Tel: 515-284-4422, Fax: 515-284-4572
Contact: Cheryl S. Eftink, District Director

Headquarters Office
409 3rd Street S.W., Washington, D.C. 20416
Tel: 800-U-ASK-SBA
<http://www.sba.gov/>

The SBA provides financial assistance to help start, run, and grow businesses. With a portfolio of business loans, loan guarantees and disaster loans worth more than \$45 billion, in addition to

Iowa Hot List

a venture capital portfolio of \$13 billion, SBA is the nation's largest single financial banker of small businesses. For financial assistance information, visit <http://www.sba.gov/financing/>.

SBA provides a wide range of business assistance, including technical assistance. For more information, visit <http://www.sba.gov/services/descriptions.html> or call the local District Office.



Small Business Development Centers (SBDC)

Iowa Business Network

Iowa State University, 2501 N. Loop Drive, Bldg 1, Ste 1615, Ames, IA 50010-8283

Tel: 515-292-6351, Fax: 515-296-6714

<http://www.iabusnet.org/prod/sbdc/directory/ISU.cfm>

Contact: Mike Upah, Director, mjupah@iastate.edu

The Iowa Business Network is sponsored by the [Iowa Small Business Development Center](#), a unit of Iowa State University's [College of Business](#), under cooperative agreement with the [U.S. Small Business Administration](#) and by [MidAmerican Energy](#).

The SBDC conducts research, counsels, and trains business people in management, financing, and operating small businesses, and provides comprehensive information services and access to experts in a variety of fields. In addition, they offer [Special Programs](#) to suit business needs for third-generation family businesses to high-tech corporations.

State Resources

**Iowa Department of Natural Resources (DNR)
Energy and Waste Management Assistance Bureau
Environmental Service Division**



502 E. 9th Street, Wallace State Office Building, Des Moines, IA 50319-0034

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Recycle Iowa



200 East Grand Avenue, Des Moines, IA 50309

Tel: 515-242-4940, Fax: 515-242-4776

<http://www.recycleiowa.org/partners.html>

Contact: Dave Cretors, Industrial Outreach Manager, David.Cretors@ided.state.ia.us

Recycle Iowa, a partnership between the Iowa Department of Natural Resources (DNR) and the Iowa Department of Economic Development (IDED), is a recycling economic development initiative that provides specialized business assistance to assist in increasing the number and

State Resources

quality of markets for recyclable industrial materials and by-products in Iowa. They provide recycling related business planning assistance, as well as, marketing assistance and general business assistance. For more information, visit <http://www.recycleiowa.org/genbusiness.html>. They also offer expertise in recycling related technology and general manufacturing. For more information, visit <http://www.recycleiowa.org/technical.html>.

Iowa Department of Economic Development (IDED)



200 East Grand Ave, Des Moines, Iowa 50309

Tel: 515-242-4700, Fax: 515-242-4809

<http://www.iowasmart.com/>

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The IDED has many financial programs and services to offer individuals, communities, and business. Regional Consultants are available to assist customers in finding the services available to fit your needs. In many cases, the regional consultant is IDED's initial point of contact with Iowa communities. The consultants are knowledgeable about all the available IDED programs and can help you find the services you need. IDED program information is also available on the Business Development and Community Development webpages.

[Iowa Business Assistance Programs](#)

Phone: (800) 245-IOWA, Email: SmartState@ided.state.ia.us

<http://www.iowasmart.com/services/entrepreneurial/programs.html>

Iowa Business License Information Center (<http://www.iowasmart.com/blic/>) is an online resource for regulatory compliance. For information about the website, contact Christine Cavil at 515-242-4755 or blic@ided.state.ia.us.

Entrepreneurs with Disabilities Program



101 East Van Buren Street

Centerville, IA 52544

Tel: 888-472-6055

<http://www.iowaewd.org/>

<http://www.iowasmart.com/services/entrepreneurial/ewd.html>

Contact: Patty Lind, Program Manager, ewd@jetnetinc.net

Entrepreneurs with Disabilities Program helps qualified individuals with disabilities establish, acquire, maintain or expand a small business by providing business assistance. To be eligible for the program, applicants must be active clients of the Iowa Department of Education Division of Vocational Rehabilitation Services or the Iowa Department for the Blind. Financial Assistance may be provided for the purpose of purchasing business equipment, rent, or other start-up, expansion, or acquisition costs identified in an approved business plan. Total financial

State Resources

assistance provided to an individual shall not exceed 50% (up to \$10,000) of the financial package. Assistance is any specific business-related consulting service designed to assist a client who is establishing, maintaining, expanding, or acquiring a small business.

Siouxland Economic Development Corporation (SEDC)



428 Insurance Centre

PO Box 447

Sioux City, IA 51102

Tel: 712-279-6286

Fax: 712-279-6920

<http://www.siouxlandedc.com/>

SEDC participates in credit assistance programs for businesses by coordinating with local lending institutions to make additional capital sources available to businesses by providing increased security for the lender through federal guaranty. In all cases, the corporation is subordinate to the lending institutions. SEDC has a revolving loan fund and provides microlending.

Service Areas: Cherokee, Ida, Monoma, Plymouth, Sioux, and Woodbury counties in Iowa, as well as Dixon and Dakota counties in Nebraska.

Iowa Waste Reduction Center (IWRC)



University of Northern Iowa

1005 Technology Parkway

Cedar Falls, IA 50613-6951

Tel: 800-422-3109, 319-273-8905

Contact: John Konefes, john.konefes@uni.edu

IWRC provides businesses with information on implementation of environmental management systems and waste reduction techniques, including:

On-Site reviews - at the request of a small business, an IWRC waste reduction specialist visits the client's site to evaluate current pollution prevention methods and compliance status. The specialist analyzes all waste streams, such as air emissions, wastewater, and solid and hazardous wastes. Following the visit, the specialist submits a confidential report to the client containing advice and information on how the client can correct problems, reduce wastes and cut disposal costs. This report is confidential and mailed directly to the business. Shortly thereafter, the client receives a follow-up phone call to ask about implementation of IWRC's recommendations and whether any additional assistance is desired.

Applied research educational outreach – to assist industry sectors with understanding pollution prevention strategies through the Small Business Pollution Prevention Center (SBPPC).

Equipment loans – IWRC also provides equipment loans to businesses.

Regulations & compliance – Through the Small Business Compliance Alliance Environmental Assistance program, IWRC is able to help small businesses comply with federal and state environmental regulations. By incorporating on-site reviews, applied research, and hands-on

State Resources

training into its free and confidential assistance program, the IWRC offers complete compliance assistance that small businesses can understand and apply. Since environmental assistance programs already exist to some degree in every state, IWRC has developed several different modules of an overall environmental model matrix that adapts to the needs of partner or participant programs.



Clarinda Economic Development Corporation

200 S. 15th St., Clarinda, IA 51632

Tel: 712-542-2160, Fax: 712-542-3031

developiowa@iowatelecom.net

www.developiowa.net

Contact: Rick L. Allely, Executive Director

Clarinda Economic Development Corporation assists recycling and environmental businesses wishing to locate facilities in Clarinda and surrounding areas of Southwest Iowa, providing valuable site location assistance. They also provide businesses with information pertaining to incentives, grants, and related state requirements.

Other Resources

International Association of Electronic Recyclers (IAER)



P.O. Box 16222, Albany, NY 12212-6222

Tel: 888-989-4237

www.IAER.org

info@IAER.org

IAER provides a vehicle to serve the interests and needs of Electronics Recyclers and related organizations. Their scope of interest includes all phases of activity associated with the recycling and reuse of electronics products, parts, and materials. IAER has a monthly newsletter.

Institute for Social and Economic Development (ISED)



910 23rd Avenue, Coralville, IA 52241

Tel: 319-338-2331, Fax: 319-338-5824

www.ised.org

<http://www.ised.org/>

Contact: Christine Mollenkopf-Pigsley, Director of Microenterprise, cpigsley@ised.org

ISED is a nationally recognized non-profit organization providing both program evaluation and microenterprise development services to improve the effectiveness of human service organizations and to enhance the economic well-being of individuals and communities. The mission of ISED's Economic Development Division is to help low-income, unemployed and underemployed individuals move toward economically self-sufficiency by starting their own businesses. The Division also assists economically distressed urban areas and rural communities seeking to expand their small business base, revitalize faltering commercial areas and create new jobs.

ISED assists businesses in developing loan applications and seeking financing from statewide and community-based banks throughout Iowa. ISED also has a Loan Guarantee Fund that can be used to reduce the often-high risk associated with loans for start-up businesses. This fund provides a partial guarantee for a bank loan when additional security is needed—up to 50% of the loan, to a maximum value of \$5,000. This credit enhancement feature serves to reduce the risk to the lender and establishes a successful relationship between the client and the bank, which can be built upon in the future.

The Division also assists economically distressed urban areas and rural communities seeking to expand their small business base, revitalize faltering commercial areas and create new jobs. ISED provides business assistance to low-income, ethnic minorities and women entrepreneurs in Iowa.

Acción USA



56 Roland Street, Suite 300, Boston, MA 02129

Tel: 617-625-7080, Fax: 617-625-7020

<http://www.accion.org/>

Contact: Livingston Parsons, VP, Lending Ops, lparsons@accion.org

Provides business funding for Iowa, Kansas, Missouri and Nebraska.

Other Resources

DeSantis Financial Services



Four Meadowbrook Dr., Paxton, MA 01612

Tel: 508-753-6253, Fax: 720-294-1657

Contact: Keith DeSantis, President, desantis_financial@yahoo.com

Provides business funding for Iowa, Kansas, Missouri and Nebraska.

Institute for Community Economics Revolving Loan Fund



57 School Street, Springfield, MA 01105-1331

Tel: 413-746-8660 ext. 107, Fax: 413-746-8862

<http://www.iceclt.org/>

Contact: Sarah Page, Loan Administrator, rfl@iceclt.org

This organization provides business funding and community development loans for Iowa, Kansas, Missouri, and Nebraska.

Islah Foundation



1673 Rogers Ave., San Jose, CA 95112

Tel: 408-437-0238, Fax: 408-437-1156

Contact: Yousuf Chaudhry, Chairman, islahfoundation@hotmail.com

Provides business loans and community development loans for Iowa, Kansas, Missouri and Nebraska.

LEAF (Local Enterprise Assistance Fund)



ICA Group

One Harvard Street, Suite 200, Brookline, MA 02445

Tel: 617-232-8765 x113, Fax: 617-232-9545

www.leaffund.org

Contact: Susan Clare, Executive Director, sclaire@ica-group.org

LEAF provides financing to businesses that receive technical assistance from parent organization.

SEEDCO



915 Broadway, Suite 1700, New York, NY 10010

Tel: 212-473-0255, Fax: 212-473-0357

<http://www.seedco.org/>

Contact: William J. Grinker, President, wgrinker@seedco.org

SEEDCO provides business funding and community development loans for Iowa, Kansas, Missouri, and Nebraska.

Other Resources



Pottawattamie County Growth Alliance

7 North Sixth Street, PO Box 1565, Council Bluffs, IA 51502

Tel: 712-325-1000, Fax: 712-325-1000

www.councilbluffsia.com

Contact: Mark Norman, Director of Business Development, mnorman@councilbluffsia.com

The Alliance is a part of the Council Bluffs Area Chamber of Commerce and serves the immediate area around the City of Council Bluffs, Iowa. They pursue economic and community development efforts, resulting in continued improvement and investment in Council Bluffs, one of the services provided by the Alliance includes site location assistance. The Alliance also serves as a conduit to access state and local financial and technical assistance programs.



Iowa Area Development Group (IADG)

2700 Westown Pkwy, Suite 425, West Des Moines, IA 50266

Tel: 800-888-4743, 515-223-4817, Fax: 515-223-5719

<http://www.iadg.com/>

Contact: Rand Fisher, President

The IADG is the economic development office for Iowa's member-owned rural and municipal electric utilities. IADG provides free and confidential site selection services for new and expanding businesses. IADG has several additional services to offer new and expanding businesses. Site selection services include data on sites, buildings and communities.



The Iowa Women's Business Center

910 23rd Avenue, Coralville, IA 52241

Tel: 319-338-2331, Fax: 319-338-5824

www.ised.org

Contact: Christine Mollenkopf-Pigsley, Director of Microenterprise, cpigsley@ised.org

The Iowa Women's Business Center is part of a consortium of all the major business-development organizations in Iowa and serves every level of women businesses owned across the state in a unified and intensive way. The consortium, which has locations in six cities plus 15 Small Business Development Centers sub-centers and a Web site, is led by the nonprofit ISED, which has a long history of providing self-employment training programs, especially to the socially and economically disadvantaged.



Iowa League of Cities

317 Sixth Avenue, Suite 800, Des Moines, IA 50309-4111

Tel: 515-244-7282, Fax: 515-244-0740

mailbox@iowaleague.org

Other Resources

The League is a not-for-profit association of more than 870 of the 950 cities in Iowa. Regional Planning Commissions will provide: community demographics and statistics, business assistance, business development, education seminars/workshops, job training programs, loan preparation requests, community assistance, environmental assessments, grant administration and writing, legislative activities, solid waste management, and workshop development.



Iowa Manufacturing Extension Partnership (IMEP)

2006 S. Ankeny Blvd., Ankeny, IA 50021
Tel: 800-MEP-4MFG, 515-965-7125, Fax: 515-965-7050
<http://www.imep.org>
Contact: Willem Bakker, Director, wbakker@imep.org

The IMEP is a statewide network that provides business assistance to small- and mid-sized manufacturers. Account Managers throughout the state meet with clients to answer questions, identify areas for improvement, and provide links to resources that companies can use to increase their productivity and competitiveness.

IMEP provides expertise in: needs assessment, strategic planning, lean manufacturing, information technology solutions, employee training and retention, quality management systems, environmental issues, market development, and process improvement.



E-Scrap News

PO Box 42270
Portland, OR 97242-0270
Tel: 503-233-1305, Fax: 503-233-1356
www.resource-recycling.com
e-scrapnews@resource-recycling.com

E-Scrap News provides information on industry and market developments with a focus electronics recycling.



PEP National Directory of Computer Recycling Programs for Iowa

<http://www.microweb.com/pepsite/Recycle/Iowa.html>

Lists organizations that facilitate the donation of used computer hardware.



Central Disposal Landfill

21265 430th Street, Lake Mills, IA 50450
Tel: 515-592-9182



Central Iowa Computer User Group Resource Center/Old Neveln School

Other Resources

400 Southwest School Street, Ankeny, Iowa 50021

Tel: 515 -965-5616

ciacug@ecity.net

Contact: John Edwards, R.O.C.K. Coordinator

A public service program operated under the auspices of the Central Iowa Computer Users Group. R.O.C.K. collects, repairs and redistributes old computers to nonprofit groups.



Waste Management Des Moines

201 SE 18th Street, Des Moines, IA 50303

Tel: 515-265-5267

jaho@wm.com

Provides e-scrap recycling services statewide for cities and counties, and commercial businesses throughout Minnesota, Wisconsin, Illinois, Michigan, Iowa, and other neighboring states.

Federal Resources

Small Business Administration (SBA)



Cedar Rapids District
215 4th Ave SE, Suite 200, Cedar Rapids IA 52401-1806
Tel: 319-362-6405, Fax: 319-362-7861
Contact: James N. Thomson, District Director

Des Moines District
210 Walnut St, Rm 749, Des Moines IA 50309
Tel: 515-284-4422, Fax: 515-284-4572
Contact: Cheryl S. Eftink, District Director

Headquarters Office
409 3rd Street S.W., Washington, D.C. 20416
Tel: 800-U-ASK-SBA
<http://www.sba.gov/>

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Contact: Mike Upah, Director, mjupah@iastate.edu

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U.S. Export Assistance Center



8182 Maryland Avenue, Suite 303, St. Louis, Missouri 63105
Tel: 314-425-3304 ext.228, Fax: 314-425-3381
<http://www.sba.gov/oit/export/useac.html>
Contact: John Blum, Regional Manager, International Trade Programs, john.blum@sba.gov

Federal Resources

U.S. Export Assistance Centers, located in major metropolitan areas throughout the United States, are one-stop shops ready to provide small- or medium-sized business with local export assistance. Personalized assistance by professionals from the U.S. Small Business Administration, the U.S. Department of Commerce, the U.S. Export-Import Bank and other public and private organizations are offered through the centers.



Service Corps of Retired Executive (SCORE)

National SCORE Office
409 3rd Street, S.W., 6th Floor
Washington, DC 20024
Tel: 800-634-0245
<http://www.score.org>

SCORE is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small businesses nationwide. SCORE is a resource partner with the U.S. Small Business Administration (SBA). SCORE volunteers serve as "Counselors to America's Small Business." Working and retired executives and business owners donate their time and expertise as volunteer business counselors and provide confidential counseling and mentoring free-of-charge. Services include business plan preparation, financing, record keeping and problem solving.

For counseling, locate a chapter near you by using SCORE's online mapping feature on their website at www.score.org and clicking on "Find Score." Enter your zip code, or city and state to find a map to the nearest SCORE chapter. You can call your local chapter and set up an appointment for face-to-face counseling with a veteran business advisor.

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***KANSAS ELECTRONIC RECYCLING
BUSINESS RESOURCES***

The State of Kansas

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Electronic Recycling Business	

Kansas Hot List

Kansas Department of Health and Environment
Division of Environment
Bureau of Waste Management



1000 SW Jackson Street, Suite 320, Topeka, KS, 66612
Tel: 785-296-8909, Fax: 785-262-1592
<http://www.kdhe.state.ks.us/waste/>

The Bureau of Waste Management is responsible for programs associated with the handling and disposal of waste materials. For general electronics recycling information, contact Kent Foerster, Chief, Markets and Development, at 785-296-1540 or kfoerste@kdhe.state.ks.us.

Competitive Solid Waste Plan Implementation Grants are issued to cities, counties, private companies, and organizations. The grants are periodically awarded in rounds, based on revenues generated by solid waste tipping fees. For more information about the grants, contact Jim Rudeen, Section Chief of Waste Reduction, Planning & Outreach, at 785-296-1603 or jrudeen@kdhe.state.ks.us or visit http://www.kdhe.state.ks.us/waste/bwm_grants.html.

For information about environmental regulations concerning electronics, contact John Mitchell, Section Chief, Waste Compliance, Enforcement & Policy, at 785-296-1608 or jmitchel@kdhe.state.ks.us.

Kansas Department of Commerce & Housing (KDOC&H)
Business Development Division



1000 S.W. Jackson Street, Suite 100, Topeka, Kansas 66612
Tel: 785-296-5298, Fax: 785-296-3490
www.kansascommerce.com
<http://kdoch.state.ks.us/ProgramApp/index.jsp>

Contact: Steve R. Kelly, Director, skelly@kansascommerce.com

The Business Development Division's mission is to maximize positive impacts on the Kansas economy through the creation/retention of jobs and increased capital investment. As well as promoting the growth, diversification, and retention of existing business and industry in Kansas, the Division is responsible for the recruitment of new business to the state and the creation of new job opportunities for Kansans. The Business Development Division offers financial assistance. For general information, visit the [Business Development](#) Website or call 785-296-5298.

Workforce Training Grants are also available through the Business Development Division. For more information, contact David A. Cleveland, Manager of Business Finance & Workforce Development at 785-296-3339 or dcleveland@kansascommerce.com.

Another program of the Business Development Division is the [Kansas Enterprise Zone Program](#), which provides potential Kansas sales tax exemption and Kansas income/privilege tax credits to businesses creating new jobs in Kansas through major capital investment projects. For more information, contact David L. Ross, Business Finance Specialist, at 785-296-1868 or dross@kansascommerce.com.

Kansas Hot List

Within the Business Development Division there is also a **First Stop Clearinghouse**, which was created to serve as a link between the business owner and state government. The Clearinghouse provides a central point of contact for state government requirements to streamline the registration process. The Clearinghouse provides some state forms, applications and permits that relate to the licensing of new businesses. If the requirements are not clear, the Clearinghouse representative will research all aspects as part of the service. A packet of information and applications will be assembled and mailed for that particular business activity. The Clearinghouse representative will answer basic questions concerning legal structure, employment, taxes, licensing, and some federal requirements. If needed, the inquiry will be referred directly to the agency that can handle the specific issues. In addition, the new businessperson will be advised of local contacts that should be made for additional direction and hands-on assistance. For more information on the First Stop Clearinghouse, contact Nadira Hazim-Patrick, Business Development Representative, at 785-296-5298 or npatrick@kansascommerce.com.

The Business Development Division also offers business assistance, such as site selection, for more information contact Bill Thompson, Business Recruitment Manager, at 785-296-3338 or bthompson@kansascommerce.com.

Small Business Administration (SBA)



Kansas District Office
271 West Third Street North, Suite 2500, Wichita, Kansas 67202-1212
Tel: 316-269-6616, Fax: 316-269-6499
Contact: Elizabeth Auer, District Director

Headquarters Office
409 3rd Street S.W., Washington, D.C. 20416
Tel: 800-U-ASK-SBA
<http://www.sba.gov/>

The SBA provides financial assistance to help start, run, and grow businesses. With a portfolio of business loans, loan guarantees and disaster loans worth more than \$45 billion, in addition to a venture capital portfolio of \$13 billion, SBA is the nation's largest single financial banker of small businesses. For financial assistance information, visit <http://www.sba.gov/financing/> or call the local District Office.

SBA also provides general business, including technical assistance, with starting, running, and growing their businesses. For more information, visit <http://www.sba.gov/services/descriptions.html> or call the local District Office.

Kansas Small Business Development Centers (SBDC)



214 SW 6th Avenue, Suite 301, Topeka, KS 66603
Tel: 785-296-6514, 877-625-7232, Fax: 785-291-3261
ksbdc@fhsu.edu
www.fhsu.edu/ksbdc
Contact: Mary Eddy, State Director

Kansas Hot List

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State Resources

Kansas Department of Health and Environment
Division of Environment
Bureau of Waste Management



1000 SW Jackson Street, Suite 320, Topeka, KS, 66612
Tel: 785-296-1600, Fax: 785-262-1592
<http://www.kdhe.state.ks.us/waste/>

The Bureau of Waste Management is responsible for programs associated with the handling and disposal of waste materials. For general electronics recycling information, contact Kent Foerster, Chief, Markets and Development, at 785-296-1540 or kfoerste@kdhe.state.ks.us.

Competitive Solid Waste Plan Implementation Grants are issued to cities, counties, private companies, and organizations. The grants are periodically awarded in rounds, based on revenues generated by solid waste tipping fees. For more information about the grants, contact Jim Rudeen, Section Chief of Waste Reduction, Planning & Outreach, at 785-296-1603 or jrudeen@kdhe.state.ks.us or visit http://www.kdhe.state.ks.us/waste/bwm_grants.html.

For information about environmental regulations concerning electronics, contact John Mitchell, Section Chief, Waste Compliance, Enforcement & Policy, at 785-296-1608 or jmitchel@kdhe.state.ks.us.

Kansas Department of Commerce & Housing (KDOC&H)
Business Development Division



1000 S.W. Jackson Street, Suite 100, Topeka, Kansas 66612
Tel: 785-296-5298, Fax: 785-296-3490
busdev@kansascommerce.com
<http://kdoch.state.ks.us/ProgramApp/index.jsp>
Contact: Steve R. Kelly, Director, skelly@kansascommerce.com

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Pollution Prevention Institute 
Kansas State University, 133 Ward Hall, Manhattan, KS 66506-2508
Tel: 785-532-6952, Fax: 785-532-6501
<http://www.sbeap.org>
Contact: Sherry Davis, Institute Director, sbd@ksu.edu

The Small Business Environmental Assistance Program (SBEAP) provides small businesses with technical assistance to achieve environmental regulatory compliance. The program supports companies in their effort to prevent pollution and to improve the bottom line by improving the company's environmental performance.

accessKansas 
Contact: Kansas Department of Commerce & Housing (KDOC&H) for more information.

The website (<http://www.accesskansas.org/>) is an online resource for regulatory compliance. It provides information on the following topics: general business information, employer resources, resources by profession, laws & regulations, state procurement & vendor information, economic development.

Kansas Chamber of Commerce & Industry (KCCI) 
835 SW Topeka Blvd., Topeka, KS 66612-1671
Tel: 785-357-6321, Fax: 785-357-4732

State Resources

kcci@kansaschamber.org
<http://www.kansaschamber.org>

KCCI is the state's largest business organization. KCCI is dedicated to promotion, economic growth, and job creation within the state and to the protection and support of the private competitive enterprise system. Contact KCCI for contact information on local Chamber of Commerces in your area. Many Chambers provide economic development services.

Other Resources

International Association of Electronic Recyclers (IAER)



P.O. Box 16222, Albany, NY 12212-6222

Tel: 888-989-4237

www.IAER.org

info@IAER.org

IAER provides a vehicle to serve the interests and needs of Electronics Recyclers and related organizations. Their scope of interest includes all phases of activity associated with the recycling and reuse of electronics products, parts, and materials. IAER has a monthly newsletter.

Leavenworth Area Development Corp.



1298 Eisenhower Road, Leavenworth, KS 66048

Tel: 913-727-6111, Fax: 913-727-5515

www.lvarea.com

Contact: Bill Schulte, Executive Director, lad@lvarea.com

Leavenworth Area Development, a non-profit public/private partnership, provides economic development services to business and industry in an area 30 miles from the Kansas City metro area and 30 miles from Kansas City International Airport. Leavenworth Area Development also provides loan packaging assistance, demographic information, site selection, planning and permitting assistance. For more information, visit <http://www.lvarea.com/busass.htm>.

Jewell County Community Development



R. 2 Box 72, Randall, KS 66963

Tel: 785-739-2317

Contact: Fawna Barrett, Coordinator, fawnab@yahoo.com

Jewell County Community Development is an organization working toward growth of Jewell County. They have a Revolving Loan Fund to help new or expanding businesses within the county. New businesses and industries are welcome.

South Central Kansas Economic Development District, Inc.



209 East William, Suite 300, Wichita, KS 67202-4012

Tel: 316-262-7035, 800-326-8353, Fax: 316-262-7062

<http://www.sckedd.org>

The District provides professional leadership and assistance in finance packaging and advice, and procedures to individuals, companies and government agencies for the purpose of stimulating the economy within this 14 county area (Butler, Chautauqua, Cowley, Elk, Greenwood, Harper, Harvey, Kingman, Marion, McPherson, Reno, Rice, Sedgwick, Sumner). To learn more about which of their programs best meet your financial needs, visit the [Loans and Grants](#) website.

Other Resources

Acción USA

56 Roland Street, Suite 300, Boston, MA 02129

Tel: 617-625-7080, Fax: 617-625-7020

<http://www.accion.org/>

Contact: Livingston Parsons, VP, Lending Ops, lparsons@accion.org

Provides business funding for Iowa, Kansas, Missouri and Nebraska.

DeSantis Financial Services

Four Meadowbrook Dr., Paxton, MA 01612

Tel: 508-753-6253, Fax: 720-294-1657

Contact: Keith DeSantis, President, desantis_financial@yahoo.com

Provides business funding for Iowa, Kansas, Missouri and Nebraska.

Institute for Community Economics Revolving Loan Fund

57 School Street, Springfield, MA 01105-1331

Tel: 413-746-8660 ext. 107, Fax: 413-746-8862

<http://www.iceclt.org/>

Contact: Sarah Page, Loan Administrator, rfl@iceclt.org

Provides business funding and community development loans for Iowa, Kansas, Missouri, and Nebraska.

Islah Foundation

1673 Rogers Ave., San Jose, CA 95112

Tel: 408-437-0238, Fax: 408-437-1156

Contact: Yousuf Chaudhry, Chairman, islahfoundation@hotmail.com

Provides business funding and community development loans for Iowa, Kansas, Missouri and Nebraska.

LEAF (Local Enterprise Assistance Fund)

ICA Group

One Harvard Street, Suite 200, Brookline, MA 02445

Tel: 617-232-8765 x113, Fax: 617-232-9545

www.leaffund.org

Contact: Susan Clare, Executive Director, sclaire@ica-group.org

LEAF provides financing to businesses that receive technical assistance from parent organization.

Other Resources

Northcountry Cooperative Development Fund



219 Main Street SE, Suite 302, Minneapolis, MN 55414
Tel: 612-331-9103, Fax: 612-331-9145

<http://www.ncdf.org/>

Contact: Margaret Lund, Executive Director, margaret@ncdf.org

This organization provides business funding and community development loans for Kansas.

SEEDCO



915 Broadway, Suite 1700, New York, NY 10010
Tel: 212-473-0255, Fax: 212-473-0357

<http://www.seedco.org/>

Contact: William J. Grinker, President, wgrinker@seedco.org

SEEDCO provides business funding and community development loans for Iowa, Kansas, Missouri, and Nebraska.

Mid-America Manufacturing Technology Center (MAMTC)



10561 Barkley St, Suite 602, Overland Park, KS 66212
Tel: 913-967-1220, 800-653-4333, Fax: 913-649-4498

<http://www.mamtc.com>

Contact: Mike Niedenthal, Vice President – Operations, mniedenthal@mamtc.com

MAMTC provides technical assistance, mostly through on-site consultation, to manufacturers in the areas of engineering, operations, management, and marketing. MAMTC also conducts seminars, industry roundtables, objective demonstrations of equipment and software. All services are designed to help client manufacturers improve their profitability and business performance.

MAMTC helps businesses in the following areas: lean manufacturing, product development and testing, quality management, human resources, plant layout, marketing, CAD, information systems/software selection, inventory management, environmental compliance, and business planning.

MAMTEC also provides waste audits. For more information about waste audits, contact Carol Stark, Environmental Scientist, at 307-265-8221 or by mail at 951 North Poplar, Suite 108, Casper, WY 82601.

Kansas Minority Business Development Council (KMBDC)



350 W. Douglas, P.O. Box 1241, Wichita, KS 67201-1241
Tel: 316-268-1154, Fax: 316-265-7502

<http://www.kmbdc.org/>

info@kmbdc.org

Contact: Michael Kinard, Executive Director

Other Resources

The Kansas Minority Business Development Council was established in 1991 to build a bridge between minority and women-owned business and mainstream markets. Working with the SBA's Minority Enterprise Development Office, they identify the needs of local contractors to match them with minority and women suppliers capable of meeting their requirements.

The KMBDC gives members exposure and business opportunities by connecting them with government agencies, major corporations and other businesses to foster positive business relationships. The KMBDC is committed to serving minority and women-owned business members by:

- Providing access to available loan programs.
- Increasing business name recognition and networking opportunities.
- Providing referrals and resource information to enhance business development.
- Improving access to mainstream markets, such as major corporations and government agencies.
- Assisting minority and women-owned businesses by increasing their business volume.



Kansas Women's Business Center

8527 Bluejacket Street, Lenexa, Kansas 66214

Tel: 913-492-5922, Fax: 913-888-6928

<http://www.kansaswbc.com/index.html>

Contact: Sandy Licata, Executive Director, slicata@KansasWBC.com

The Kansas Women's Business Center offers women entrepreneurs, at every stage of business development, the following services: Business counseling, Education, Networking, and Mentoring.

The Business Center focuses efforts on education to give current and aspiring business owners the skills to improve their businesses for a lifetime. And, since business is as much about who you know as what you know, the Business Center strive to work with aspiring, emerging and accomplished women entrepreneurs by providing: networking, access to debt and equity capital, resources and referrals to assist in forwarding the growth of their businesses.



The League of Kansas Municipalities

300 SW 8th Ave, Topeka, KS 66603-3912

Tel: 785-354-9565, Fax: 785-354-4186

<http://www.lkm.org>

Established by municipal officials in 1910, the League of Kansas Municipalities is a voluntary, nonpartisan federation of over 500 Kansas cities. It operates as a public agency and is defined by state law as an instrumentality of its member cities. Contact the League of Kansas Municipalities for Regional Planning Commissions in your area. Regional Planning Commissions will provide: community demographics and statistics, business assistance, business development, education seminars/workshops, job training programs, loan preparation

Other Resources

requests, community assistance, environmental assessments, grant administration and writing, legislative activities, solid waste management, and workshop development.

e-Scrap News



PO Box 42270

Portland, OR 97242-0270

Tel: 503-233-1305, Fax: 503-233-1356

www.resource-recycling.com

e-scrapnews@resource-recycling.com

e-Scrap News provides information on industry and market developments with a focus on electronics recycling.

PEP National Directory of Computer Recycling Programs – Kansas



<http://www.microweb.com/pepsite/Recycle/Kansas.html>

Lists organizations that facilitate the donation of used computer hardware.

Kansas Business & Industry Recycling Program



2933 SW Woodside Drive, Suite C, Topeka, KS 66614

Tel: 785-273-6808, Fax: 785-273-2405

<http://www.kansasbirp.com/newsletter.html>

Provides Information on the Kansas Computer Recycling Center and pick-up services.

Kansas Computer Recycling



Topeka, KS

Tel: 785-234-4675, Fax: 785-234-9698

www.kansascrc.com

Accepts any type of electronic and it does not have to be in working condition.

Kansas Surplus Exchange



1601 W. Van Buren

Topeka, KS

Tel: 785-235-8640

Resells rebuilt computers and used office equipment and supplies, but does not accept monitors.

Other Resources



National Computer

830 South Woodlawn, Wichita, KS 67218
Tel: 316-682-9400, Fax: 316-681-0388
natcom@natcom.com



Surplus Exchange of Wichita

121 N. Mead, Wichita, Kansas 67202
Tel: 316-267-2553
<http://www.globalads.com/malla/surplus/>
Contact: Glenda Shively, surplus@southwind.net

Surplus Exchange Of Wichita is a nonprofit agency that serves as a clearinghouse for used computer equipment and excess inventory from the business community. The donated items are distributed to community agencies and schools. Both used computers and dismantled parts are available.



The Computer Learning Center

2001 Haskell Avenue
Lawrence, KS 66046
785-841-0333

This company accepts whole computers that are still in working condition. They prefer models that can run Microsoft Windows '95. If your computer does not meet these requirements they might not take them; computers are accepted on an individual basis.



The Surplus Exchange

1107 Hickory
Kansas City, MO
Tel: 816-472-0444, Fax: 816-472-8105

Accepts most parts of a computer. Recycles monitors or less than SVGA for a charge. Other electronics will also be accepted and refurbished. Call for other electronics services.

Federal Resources

Small Business Administration (SBA)



Kansas District Office

271 West Third Street North, Suite 2500, Wichita, Kansas 67202-1212

Tel: 316-269-6616, Fax: 316-269-6499

Contact: Elizabeth Auer, District Director

Headquarters Office

409 3rd Street S.W., Washington, D.C. 20416

Tel: 800-U-ASK-SBA

<http://www.sba.gov/>

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Kansas Small Business Development Centers (SBDC)



214 SW 6th Avenue, Suite 301, Topeka, KS 66603

Tel: 785-296-6514, 877-625-7232, Fax: 785-291-3261

ksbdc@fhsu.edu

www.fhsu.edu/ksbdc

Contact: Wally Kearns, State Director

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Small Business Administration



Service Corps of Retired Executive (SCORE)

271 W. 3rd St., N., Suite 2500, Wichita, KS 67202-1212

Tel: 316-269-6273

<http://www.score.org>

Federal Resources

Contact: Meryln Hatcher, District Director, mhatcherscore@hotmail.com

National SCORE Office
409 3rd Street, S.W., 6th Floor, Washington, DC 20024
Tel: 800-634-0245
<http://www.score.org>

SCORE is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business nationwide. SCORE is a resource partner with the Small Business Administration (SBA). SCORE volunteers serve as "Counselors to America's Small Business." Working and retired executives and business owners donate their time and expertise as volunteer business counselors and provide confidential counseling and mentoring free-of-charge. Services include business plan preparation, financing, record keeping and problem solving and are provided free of charge. Appointments with counselors are made through the SCORE office at the Wichita SCORE office.



U.S. Export Assistance Center

8182 Maryland Avenue, Suite 303, St. Louis, Missouri 63105
Tel: 314-425-3304 ext.228, Fax: 314-425-3381
<http://www.sba.gov/oit/export/useac.html>

Contact: John Blum, Regional Manager, International Trade Programs, john.blum@sba.gov

U.S. Export Assistance Centers, located in major metropolitan areas throughout the United States, are one-stop shops ready to provide small- or medium-sized business with local export assistance. Personalized assistance by professionals from the U.S. Small Business Administration, the U.S. Department of Commerce, the U.S. Export-Import Bank and other public and private organizations are offered through the centers.

***TOOLKIT FOR SETTING UP ELECTRONICS RECYCLING
PROGRAMS***

***MISSOURI ELECTRONIC RECYCLING
BUSINESS RESOURCES***

The State of Missouri

The purpose of this section of the Guide is to provide start-up and expanding electronic recycling businesses with a listing of available business development resources in the state of Missouri, as well as a listing of Electronic Recycling Businesses in the state. A “Hot List” of state resources is first provided, followed by a comprehensive listing of resources categorized by their type of organization – State, Other, and Federal. To identify the type of assistance each resource offers, the following set of icons are used as quick identifiers.

Recycling Business Assistance	
(Including State Environmental Agencies & State Recycling Associations.)	
Financial Assistance	
Site Selection	
Technical Assistance	
(Includes assistance with floor layouts, equipment expertise and product development.)	
Regulations and Compliance	
General Business Assistance	
Newsletters	
Directory	
Electronic Recycling Business	

Missouri Hot List

EIERA Missouri Market Development Program



P.O. Box 744, Jefferson City, MO 65102

Tel: 573-526-5555

eiera@dnr.state.mo.us

The Environmental Improvement and Energy Resources Authority (EIERA) is quasi-governmental agency that serves as the financing arm for the Missouri Department of Natural Resources. EIERA administers the Missouri Energy Efficiency Leveraged Loan Program, as well as traditional financial assistance through many types of tax-exempt taxable financing. EIERA also coordinates recycling market development to expand and support recycling and waste recovery through the Missouri Market Development Program.

Missouri State Recycling Association (MORA)



P.O. Box 2144, Jefferson City, MO 65102

Tel: 866-677-2777

<http://www.mora.org>

Contact: Maril Crabtree

MORA is a broad based network of people and organizations dedicated to recovering useful materials from the waste stream and reducing the quantity and toxicity of generated waste.

Missouri Department of Natural Resources (DNR)



P. O. Box 176, Jefferson City, MO 65102

Tel: 800-361-4827, 573-751-3443

<http://www.dnr.state.mo.us/homednr.htm>

For general recycling questions about electronics, contact Dennis Hansen of the Solid Waste Management Program at 573-751-5401.

For environmental compliance questions, contact Kathy Flippin of the Hazardous Waste Program at 573-751-3176.

The business assistance unit within the Environmental Assistance Office also assists with compliance, in addition to providing technical assistance. They aid businesses in Missouri with compliance issues for air pollution, water pollution, drinking water, hazardous waste management, land reclamation and solid waste management. It also assists facilities in completing Toxics Release Inventory (TRI) forms. Pollution prevention opportunities are provided as well. Much of our assistance includes holding workshops, on-site meetings and assessments, and answering questions. For more information, call 573-526-6627 or visit <http://www.dnr.state.mo.us/oac/bus.htm> and <http://www.dnr.state.mo.us/oac/smbus.htm>.

Missouri Hot List

Missouri Department of Economic Development



Missouri Business Center (MBC)

301 West High Street, Rm 720, P.O. Box 118, Jefferson City, Missouri 65102

Tel: 573-751-2863, Fax: 573-526-2416

<http://www.ded.state.mo.us/business/businesscenter/>

Contact: Elizabeth Bax, 573-751-7193, ebax@ded.state.mo.us

MBC serves as a first-stop resource for information, referrals and assistance to Missourians considering starting a business, as well as for established businesses planning expansion. MBC serves as a vital link between small businesses and all DED programs, as well as services from other public and private organizations. MBC also serves as a vital link between small businesses and various public and private assistance programs and services. Referrals can be made for such services as financial analysis, loan packaging and business management counseling. MBC also maintains a resource library containing business information and helpful pamphlets and brochures published by the U.S. Small Business Administration and other agencies.

MBC also provides both the seasoned business owner and the first-time entrepreneur with comprehensive information on state rules, regulations, licenses, applications, permits and other kinds of assistance.

The **Missouri Business License Information System** (MoBLIS) website

(<http://showme.ded.state.mo.us/cgi-bin/mbac-wizard.pl>) allows a business to receive necessary forms. You simply enter the type of business you wish to start and the system will return with the forms and licenses you may need for your particular business.

Small Business Administration (SBA)



Kansas City District Office

323 West 8th Street, Suite 501, Kansas City, MO 64105-1500

Tel: 816-374-6708, Fax: 816-374-6759

Contact: Gary Cook, District Director

St. Louis District Office

200 North Broadway, Suite 1500, St. Louis, MO 63102

Tel: 314-539-6600, Fax: 314-539-3785

Contact: Bob Andrews, District Director

Headquarters Office

409 3rd Street S.W., Washington, D.C. 20416

Tel: 800-U-ASK-SBA

<http://www.sba.gov/>

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Missouri Hot List

SBA provides a wide range of business assistance, including technical assistance. For more information, visit <http://www.sba.gov/services/descriptions.html> or call the local District Office.



Missouri Small Business Development Centers (MO SBDC)

1205 University Ave, Suite 300, Columbia, MO 65211

Tel: 573-882-0344, Fax: 573-884-4297

<http://www.missouribusiness.net/sbdc/index.asp>

Contact: Max Summers, State Director, summersm@missouri.edu

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The SBDC Program is designed to deliver up-to-date counseling, training and business assistance in all aspects of small business management. MO SBDCs provide consulting and training in such areas as: getting started in business, business plan development, financial analysis and management, cash flow analysis, taxes, market feasibility, customer service, international trade, franchising and licensing, inventory, computer software, marketing and more.

The SBDC's information and technology resources include: computerized patent, trademark and copyright searches; computerized exporting leads; product design, testing and quality control; manufacturing studies; and plant layout.

Missouri State List

EIERA Missouri Market Development Program



P.O. Box 744, Jefferson City, MO 65102

Tel: 573-526-5555

eiera@dnr.state.mo.us

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Tel: 800-361-4827, 573-751-3443

<http://www.dnr.state.mo.us/homednr.htm>

For general recycling questions about electronics, contact Dennis Hansen of the Solid Waste Management Program at 573-751-5401.

For environmental compliance questions, contact Kathy Flippin of the Hazardous Waste Program at 573-751-3176.

The business assistance unit within Environmental Assistance Office also assists with compliance, in addition to providing technical assistance. They aid businesses in Missouri with compliance issues for air pollution, water pollution, drinking water, hazardous waste management, land reclamation and solid waste management. It also assists facilities in completing Toxics Release Inventory (TRI) forms. Pollution prevention opportunities are provided as well. Much of our assistance includes holding workshops, on-site meetings and assessments, and answering questions. For more information, call 573-526-6627 or visit <http://www.dnr.state.mo.us/oac/bus.htm> and <http://www.dnr.state.mo.us/oac/smbus.htm>.

University of Missouri Rolla Industrial Assessment Center



129A Mechanical Engineering, UMR, Rolla, Missouri 65409-0050

Tel: 573-341-6073, Fax: 573-341-6899

www.UMR.edu/~iac

Contact: Dr. John W. Sheffield, Director, sheffld@umr.edu

The University of Missouri Rolla Industrial Assessment Center facilitates energy efficiency, process improvement, and waste minimization for small- and medium sized manufacturing facilities in Missouri and Eastern Illinois. The Department of Energy (DOE) funds UMR-IAC. The contractor, the University City Science Center, Philadelphia, Pennsylvania, provides overall project management.

Missouri State List

Missouri Department of Economic Development Missouri Business Center (MBC)



301 West High Street, Rm 720, P.O. Box 118, Jefferson City, Missouri 65102
Tel: 573-751-2863, Fax: 573-526-2416

<http://www.ded.state.mo.us/business/businesscenter/>

Contact: Elizabeth Bax, 573-751-7193, ebax@ded.state.mo.us

MBC serves as a first-stop resource for information, referrals and assistance to Missourians considering starting a business, as well as for established businesses planning expansion. MBC serves as a vital link between small businesses and all Department of Economic Development programs, as well as services from other public and private organizations. MBC also serves as a vital link between small businesses and various public and private assistance programs and services. Referrals can be made for such services as financial analysis, loan packaging and business management counseling. MBC also maintains a resource library containing business information and helpful pamphlets and brochures published by the U.S. Small Business Administration and other agencies.

MBC also provides both the seasoned business owner and the first-time entrepreneur with comprehensive information on state rules, regulations, licenses, applications, permits and other kinds of assistance.

The Missouri Business License Information System (MoBLIS) website (<http://showme.ded.state.mo.us/cgi-bin/mbac-wizard.pl>) allows a business to receive necessary forms. You simply enter the type of business you wish to start and the system will return with the forms and licenses you may need for your particular business.

Missouri Department of Economic Development Office of Minority Business



301 West High Street, PO Box 118, Room 720, Jefferson City, MO 65102
Tel: 573-751-3237

<http://www.omb.state.mo.us/>

Contact: Carla Mason, Manager, omb@mail.state.mo.us

The Office of Minority Business was established to assist minority business owners in obtaining managerial, general business assistance, as well as to identify opportunities for successful entrepreneurship. The Office is responsible for identifying and developing networks and support systems that help minorities gain a foothold in the mainstream of Missouri's economy through the startup, retention or expansion of minority-owned firms.

Missouri Chamber of Commerce



PO Box 149, Jefferson City, MO, 65102

Tel: 573-634-3511

www.mochamber.org/

Contact the Missouri Chamber of Commerce for contact information on local Chamber of Commerces in your area. Many Chambers provide economic development services.

Missouri State List

Other Resources

Meramec Regional Planning Commission (MRPC)



4 Industrial Drive, St. James, MO 65559

Tel: 573-265-2993, Fax: 573-265-3550

<http://www.meramecregio.org>

<http://missourimeramecregion.org>

MRPC is a council of local governments in south central Missouri, including the counties of Crawford, Dent, Gasconade, Marios, Osage, Phelps and Washington.

In the area of solid waste/recycling environmental issues, MRPC's services include providing administration and implementation for the Ozark Rivers Solid Waste Management District. These activities include administering the district's grant program and providing education and awareness activities to the general public, special collections for waste tires and household hazardous waste and conducting a poster/essay contest for children in the region each year. In regards to electronics recycling, MRPC is currently working under a Rural Development grant that includes holding an e-waste collection in the region. For more information, contact Tamara Snodgrass, Environmental Programs Manager at tsnodgrass@meramecregion.org.

MRPC's economic and community development department provides financial assistance, in the form of loans:

Corporation Revolving Loan Fund (RLF): MRPC prepares applications and services RLF loans for customers in the six-county area. This local fund was created by a grant from the Economic Development Administration with local match provided by cities, counties, businesses, and other organizations. MRPC is the grantee for the Fund. MRPC contracts with the Meramec Regional Development Corp. to manage the portfolio, to ensure loan processing and servicing and to comply with EDA regulations. RLF loans are done in cooperation with a bank and must create or retain jobs. The RLF may offer a lower interest rate than most commercial institutions. The Meramec Regional Development Corporation, a local not-for-profit loan board appointed by the presiding commissioners and the MRPC board make all decisions.

Small Business Administration 504 Loan Program: MRPC, under contract with the Meramec Regional Development Corporation, prepares and administers U.S. Small Business Administration (SBA) 504 loans for customers in the six-county area. MRDC, a SBA certified development company, contracts with MRPC to process, close, and service SBA 504 program loans and provide administrative services required of a certified development district. Loans are made in conjunction with a financial institution. This program offers long-term, fixed-rate interest financing for business and industries that create or maintain jobs.

For more information on funding, contact Stan Frisbee, Business Loan Specialist, at sfrisbee@meramecregion.org.

International Association of Electronic Recyclers (IAER)



P.O. Box 16222, Albany, NY 12212-6222

Tel: 888-989-4237

www.IAER.org

info@IAER.org

Other Resources

IAER provides a vehicle to serve the interests and needs of Electronics Recyclers and related organizations. Their scope of interest includes all phases of activity associated with the recycling and reuse of electronics products, parts, and materials. IAER has a monthly newsletter.

Missouri State Recycling Association (MORA)



435 Westport Road, Kansas City, MO 64111

Tel: 417-466-2758, Fax: 816-561-1091

Contact: Maril Crabtree

MORA is a broad based network of people and organizations dedicated to recovering useful materials from the waste stream and reducing the quantity and toxicity of generated waste.

Missouri Innovation Center (MIC)



5650A South Sinclair Road

Columbia, MO 65203-9496

Tel: 573-446-3100

www.marketmaker.org

Contact: Quinten Messbarger, mgr@marketmaker.org

MIC is a non-profit 501(c)(3) corporation that has a special interest in creating access to professionally managed seed and venture capital for Missouri entrepreneurs. It also works closely with the University of Missouri system to build its technology transfer and commercialization capacity.

Through the Market Maker Entrepreneurial Finance Program, MIC assists start-up and young companies by providing the following services: reviewing business plans; providing guidance in developing investor presentations; providing referrals to qualified securities attorneys and accountants; providing introductions and referrals to formal and informal venture capital groups; providing information regarding a variety of tax credit programs, and developing and conducting educational courses.

Growth Opportunity Connection, Inc.



4747 Troost Avenue, Kansas City, MO 64110

Tel: 816-235-6146, Fax: 816-235-6177

www.goconnection.org

Contact: Audra McLod

Growth Opportunity Connection's MicroLoan Program provides funding for eligible micro-entrepreneurs who cannot yet qualify for banking financing.

Peterson Housing and Reinvestment Corporation



5031 Northrup Avenue, St. Louis, Missouri 63110

Tel: 314-664-5051, Fax: 314-664-5364

rboyle@justinepetersen.org

<http://www.justinepetersen.org/>

Other Resources

Justine Petersen Housing & Reinvestment Corporation is an intermediary lender through the SBA, serving Missouri counties: St. Louis, St. Charles, Jefferson, Warren, Franklin, and St. Louis City and Illinois counties: Clinton, Jersey, Madison, and St. Clair. New and existing for-profit corporations, partnerships, and sole proprietorships with sales less than \$500,000 may apply. Micro-loans range from \$500 to \$35,000, with the average loan being \$7,000.

Rural Missouri, Inc. (RMI)



1014 Northeast Drive, Jefferson City, MO 65109
Tel: 800-234-4971, 573-635-0136, Fax: 573-635-5636

info@rmiinc.org

<http://www.rmiinc.org>

Contact: Melissa Potter

RMI is a SBA Micro Loan Program that is structured to meet the needs of very small businesses. Loans are made to entrepreneurs who have the ability to operate a successful business, but have been unable to obtain funding from traditional sources.

SEEDCO



915 Broadway, Suite 1700, New York, NY 10010

Tel: 212-473-0255, Fax: 212-473-0357

<http://www.seedco.org/>

Contact: William J. Grinker, President, wgrinker@seedco.org

SEEDCO provides business funding and community development loans in Iowa, Kansas, Missouri, and Nebraska.

Acción USA



56 Roland Street, Suite 300, Boston, MA 02129

Tel: 617-625-7080, Fax: 617-625-7020

<http://www.accion.org/>

Contact: Livingston Parsons, VP, Lending Ops, lparsons@accion.org

Provides business funding for Iowa, Kansas, Missouri and Nebraska.

DeSantis Financial Services



Four Meadowbrook Dr., Paxton, MA 01612

Tel: 508-753-6253, Fax: 720-294-1657

Contact: Keith DeSantis, President, desantis_financial@yahoo.com

Provides business funding for Iowa, Kansas, Missouri and Nebraska.

Other Resources

Institute for Community Economics Revolving Loan Fund



57 School Street, Springfield, MA 01105-1331
Tel: 413-746-8660 ext. 107, Fax: 413-746-8862

<http://www.iceclt.org/>

Contact: Sarah Page, Loan Administrator, rlf@iceclt.org

This organization provides business funding and community development loans for Iowa, Kansas, Missouri, and Nebraska.

Islah Foundation



1673 Rogers Ave., San Jose, CA 95112
Tel: 408-437-0238, Fax: 408-437-1156

Contact: Yousuf Chaudhry, Chairman, islahfoundation@hotmail.com

Provides business funding and community development loans in Iowa, Kansas, Missouri and Nebraska.

LEAF (Local Enterprise Assistance Fund)



ICA Group
One Harvard Street, Suite 200, Brookline, MA 02445
Tel: 617-232-8765 x113, Fax: 617-232-9545

www.leaffund.org

Contact: Susan Clare, Executive Director, sclair@ica-group.org

LEAF provides financing to businesses that receive technical assistance from parent organization.

EOC Community Action



817 Monterey, P.O. Box 3068, St. Joseph, MO 64503
Tel: 816-233-8281, Fax: 816-233-8262

webadmin@eoccaa.org

<http://www.eoccaa.org>

Contact: Terry Hibbs, Director

EOC Community Action, in conjunction with St. Joseph Catholic Charities, the City of St. Joseph, the SBA, and Missouri Western State College have formed a Micro-enterprise program for Northwest Missouri. To be eligible for the program, a person must:

- Meet income guidelines,
- Be a resident of the Andrew, Buchanan, Clinton, and DeKalb Counties in Northwest Missouri area, and
- Have a desire to start or expand an existing business.

The program provides training, case-management, and business planning so that individuals setting up a business get solid footing.

Other Resources



Center for Emerging Technology

4041 Forest Park Avenue, St. Louis, MO 63121

Tel: 314-615-6903, Fax: 314-615-6901

<http://www.emergingtech.org/>

Center for Emerging Technology is one of Missouri's Innovation Centers that provides a wide range of management and technical assistance to businesses. These centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to help increase profits. Clients plugging into the Center's program become part of a network of state, federal, university, and private resources designed to develop and support high-growth businesses.



Community Business & Technology Center (CBTC)

2930 Iowa Avenue, St. Louis, Missouri 63118

Tel: 314-865-0322

www.ssdn.org

Contact: Edward Wilson, Family Economic Education Center Director

CBTC's mission is to develop individual and community assets that will ensure the overall sustainability and economic growth. It will serve as a business incubator to accelerate the growth and success of entrepreneurial ventures through an array of business support resources and services. CBTC assists with business plans, loan applications and also provides low cost retail space.



Grace Hill Women's Business Center

2324 North Florissant Ave, St. Louis, MO 63106

Tel: 314-539-9840, Fax: 314-539-9666

www.gracehill.org/wbc

Contact: Carla Bown, Data Analyst, carlab@gracehill.org

Grace Hill provides a variety of services to women-owned businesses, including: long-term training for startup and existing businesses through the SBDC, a business incubator, a listing of approved local suppliers that offer discounts to women business owners, and a listing of women-owned businesses. Grace Hill's service areas consist entirely of impoverished neighborhoods with residents at or below poverty level, high crime and high school dropout rates, evident drug and gang presence, and deteriorating properties. These services are provided to 33 communities in the St. Louis City and County areas.



Growth Opportunity Connection, Inc. Women's Business Center

4747 Troost Avenue, Kansas City, MO 64110

Tel: 816-235-6146, Fax: 816-235-6177

Other Resources

www.goconnection.org

Contact: Susan Oswald

The Western Missouri Women's Business Center serves the Missouri side of the Kansas City Metro as well as western Missouri. The Center has as its goal to serve primarily low- to moderate- income women and women who are socially and economically disadvantaged. Long-term training, counseling and other business assistance are provided in all business areas. The "First Step FastTrac" training program is offered three times a year, in addition to numerous seminars on a variety of topics valuable to entrepreneurs. Computers are available for training sessions as well as e-commerce tips. The Center's staff is dedicated to providing the highest quality of service to its clients and the community in order to enhance economic growth and personal achievement.

Missouri Business Development Network (MoBDN)



<http://www.missouribusiness.net/index.asp>

MoBDN's goal is to increase Missouri's economic viability by becoming a leader in building small business, entrepreneurial capacity and a supportive entrepreneurial climate. They provide startup and existing businesses with access to [information](#), [assistance](#) and [training](#) to help them compete in a rapidly changing world. MoBDN also helps businesses by coordinating with the state's business assistance agencies to effectively use available resources and eliminate duplication of services.

Missouri Enterprise



800 W. 14th Street, Suite 111, Rolla, Missouri 65401

Tel: 573-341-6830, Fax: 573-364-6323

<http://www.missourienterprise.org>

Contact: Jim Story, jstory@mebac.umar.edu

Missouri Enterprise helps all businesses strategically develop the initiatives to streamline processing, improve profitability, expand production or move product. From research and development to marketing, from manufacturing to facilities management, they offer extensive expertise, hands-on assistance and a wealth of resources.

Missouri's Regional Planning Commissions



Boonslick Regional Planning Commission

Tel: 636-456-3473

<http://www.boonslick.org/>

Serves Lincoln, Montgomery and Lincoln counties.

Other Resources

Bootheel Regional Planning Commission
Tel: 573-276-2242

East-West Gateway Coordinating Council
Tel: 314-421-4220, 618-274-2750
<http://www.ewgateway.org/>

Serves: St. Charles County, St. Louis City, St. Louis County, Franklin County and Jefferson Counties.

GreenHills Regional Planning Commission
Tel: 660-359-5636
<http://www.ghrpc.org>

Serves: Caldwell, Carrol, Chariton, Daviess, Grundy, Harrison, Linn, Livingston, Putnam and Sullivan Counties.

Kaysinger Basin Regional Planning Commission
Tel: 660-885-3393
kbrpc@hotmail.com

<http://kaysingerbasinrpc.missouri.org/>

Serves: Bates, Vernon, Henry, St. Clair, Cedar, Benton, and Hickery Counties.

Lake of the Ozarks Council of Local Govt.
Tel: 573-346-5616

Mark Twain Regional Council of Governments
Tel: 573-565-3391

Mid-America Regional Council
Tel: 816-474-4240
<http://www.marc.org/>
Serves Kansas City Region.

MO-KAN Regional Council
Tel: 816-233-3144
<http://www.mo-kan.org/>
Serves: Andrew, Buchanan, Clinton, and DeKalb Counties.

Northeast Missouri Regional Planning Commission
Tel: 660-465-7281

Ozark Foothills Regional Planning Commission
Tel: 573-785-6402
<http://www.ofrpc.com/>

The Ozark Foothills Region consists of five counties — Butler, Carter, Reynolds, Ripley and Wayne — and 16 cities located in scenic southeast Missouri.

Harry S. Truman Coordinating Council
Tel: 417-782-2043

Southeast Missouri Regional Planning Commission
Tel: 573-547-8375

Other Resources

<http://www.semorpc.org/>
semorpc@semorpc.org

Serves Iron, Madison, St. Francois, Cape Girardeau, Ste. Genevieve, and Bollinger Counties.

South Central Ozarks Council of Govts.
Tel: 417-256-4226

Northwest MO Regional Council of Govts.
Tel: 660-582-5121
<http://nwmorcog.org/>
Serves Atchison, Nodaway, Worth, Gentry and Holt counties.

Southwest Missouri Local Government Advisory Council
Tel: 417-836-6900

Mid-Missouri Regional Planning Commission
Tel: 573-657-9779
<http://www.mmrpc.org/>
Serves: Boone, Callway, Cole, Cooper, Howard, and Moniteau Counties.

Services provided by the Planning Commissions include: community demographics and statistics, business assistance, business development, education seminars/workshops, job training programs, loan preparation requests, community assistance, environmental assessments, grant administration and writing, legislative activities, solid waste management, and workshop development.



Missouri Small Business Start-Up Kit
http://www.umsl.edu/~smallbus/start_up_kit.html

Missouri Business Development Network, University of Missouri Outreach and Extension, Missouri Small Business Development Centers and Missouri DED have developed the start-up kit to provide entrepreneurs with a comprehensive list of publications to start and manage a business, doing business in Missouri, financial information, business licensing and registration, and marketing information.



Moberly Randolph Economic Development Corporation
115 A North Williams, P.O. Box 549, Moberly, Missouri 65270
Tel: 660-263-8811, Fax: 660-263-8883
www.moberly-edc.com
Contact: Russell Runge, President, rrunge@moberly-edc.com

Moberly Randolph Economic Development Corporation recruits new businesses and assists existing businesses by writing grants assisting other agencies working closely with local banks and SBA, as well as other like organizations. They also own property for sale and market existing buildings and properties to prospective clients.

Other Resources



Regional Economic Development, Inc. (REDI)

300 South Providence Road, Columbia, MO 65203

Tel: 573-442-8303

<http://www.columbiaredi.com/>

Contact: Bernie Andrews, Marketing Director, BKA@GoColumbiaMO.com

REDI is a public/private partnership organized to promote positive economic expansion in Columbia and Boone County, Missouri. One of the ways REDI does this is by assisting businesses in the preparation of financing applications.



St. Louis County Economic Council (SLCEC)

121 S. Meramec, Suite 900, St. Louis, MO 63105

Tel: 314-615-7663, Fax: 314-615-7666

<http://www.slcec.com/>

SLCEC provides innovative solutions to companies and communities to enhance the wealth and well being of citizens, companies and communities throughout St. Louis County and the St. Louis region. Assistance includes counseling, loan applications, job creation and job retention.



St. Louis Regional Chamber & Growth Association

One Metropolitan Square, 13th Floor, St. Louis, MO 63102

Tel: 314-444-1144, Fax: 314-206-3255

www.stlrcga.org

Contact: Michael Alesandrini, Director, Environmental Affairs, drini@stlrcga.org

The St. Louis Regional Chamber & Growth Association (RCGA) is the regional chamber and economic development organization for the 12-county, bi-state, St. Louis metropolitan area. The RCGA Environmental Council is comprised of over 250 members, including representatives from local manufacturing, engineering, consulting, legal, municipal and other entities from throughout the region. The "Waste Committee" of that Council serves as a conduit for information to and from members. Further, members of that Committee interact with regulators, users, generators, haulers, etc. and even other not-for-profits who operate in, or are affected by, the waste management industry.



University Outreach & Extension

821 Clark Hall, Columbia, MO 65211

Tel: 573-882-4321

<http://extension.missouri.edu/>

University Outreach and Extension includes all outreach efforts of the University of Missouri campuses in Columbia, Kansas City, Rolla and St. Louis, and the extension activities of Lincoln University. Extension specialists on the campuses and in 114 counties provide educational

Other Resources

programs to help citizens apply university research knowledge to solve individual and community problems. Working with business owners and managers on a one-to-one basis, the Extension office's [Business & Industry Specialists](#) help entrepreneurs identify problem areas and find solutions by assisting with writing a business plan, improving or creating products, developing markets, setting up accounting procedures, finding financing, and managing personnel. B&I services are available to both existing and startup businesses. Counseling services are completely confidential and provided free or at nominal charge.

In addition, specialists offer training programs for businesses on site or at other locations for owners, managers and employees at nominal charges. Topics include—but are not limited to—taxes, inventory planning, advertising, effective supervision, time management, record keeping, understanding financial statements, microcomputing, management decision making, stress management and communication.

e-Scrap News



PO Box 42270
Portland, OR 97242-0270
Tel: 503-233-1305, Fax: 503-233-1356
www.resource-recycling.com
e-scrapnews@resource-recycling.com

e-Scrap News provides information on industry and market developments with a focus on electronics recycling.

PEP National Directory of Computer Recycling Programs for Iowa



<http://www.microweb.com/pepsite/Recycle/Iowa.html>

Lists organizations that facilitate the donation of used computer hardware.

Computer Depot



413 Foxfire Drive, Columbia, MO 65201
Tel: 660-263-8300, x 503
knoel@interactcorp.com

National Surplus Exchange Program



P.O. Box 105, Norwood, MO 65717

Surplus Exchange



1107 Hickory, Kansas City, MO 64101
Tel: 816-472-0444, Fax: 816-472-8105
rgoring@crn.org

Other Resources

Donates and sells computers and related equipment to nonprofit members (one time \$50 membership fee) at a discounted rate.



Wamego Sales

DBA/ Corporate Asset Services
10101 E. 65th Street, Ray Town, MO 64133
Tel: 877-479-0534, Fax: 816-737-1239
gsmedley@planetkc.com

Recycles and resells all types of computer related electronic equipment with a 38,000 square foot facility in Kansas City area. Offers large and small corporate asset management, including EPA certified "end of life" documentation, revenue sharing, employee buy back programs, and owned asset redeployment.



Yellow Bug Computers

3408 Balboa Lane #26, Columbia, MO 65203
Tel: 573-441-7151
bob@yellowbugcomputers.com

A computer exchange and recycling program dealing mainly with Macs with repaired computers going to non-profit agencies. Also provides parts at low cost. Accepts donations from anywhere and will pay shipping if donation is large enough.

Federal Resources

Small Business Administration (SBA)



Kansas City District Office
323 West 8th Street, Suite 501, Kansas City, MO 64105-1500
Tel: 816-374-6708, Fax: 816-374-6759
Contact: Gary Cook, District Director

St. Louis District Office
200 North Broadway, Suite 1500, St. Louis, MO 63102
Tel: 314-539-6600, Fax: 314-539-3785
Contact: Bob Andrews, District Director

Headquarters Office
409 3rd Street S.W., Washington, D.C. 20416
Tel: 800-U-ASK-SBA
<http://www.sba.gov/>

The SBA provides financial assistance to help start, run, and grow businesses. With a portfolio of business loans, loan guarantees and disaster loans worth more than \$45 billion, in addition to a venture capital portfolio of \$13 billion, SBA is the nation's largest single financial banker of small businesses. For financial assistance information, visit <http://www.sba.gov/financing/>.

SBA provides a wide range of business assistance, including technical assistance. For more information, visit <http://www.sba.gov/services/descriptions.html> or call the local District Office.

Missouri Small Business Development Centers (MO SBDC)



1205 University Ave, Suite 300, Columbia, MO 65211
Tel: 573-882-0344, Fax: 573-884-4297
<http://www.missouribusiness.net/sbdc/index.asp>
Contact: Max Summers, State Director, summersm@missouri.edu

The SBA administers the SBDC Program to provide management assistance to current and prospective small business owners. SBDCs offer one-stop assistance to small businesses by providing a wide variety of information and guidance in central and easily accessible branch locations.

The SBDC Program is designed to deliver up-to-date counseling, training and business assistance in all aspects of small business management. MO SBDCs provide consulting and training in such areas as: getting started in business, business plan development, financial analysis and management, cash flow analysis, taxes, market feasibility, customer service, international trade, franchising and licensing, inventory, computer software, marketing and more.

The SBDC's information and technology resources include: computerized patent, trademark and copyright searches; computerized exporting leads; product design, testing and quality control; manufacturing studies; and plant layout.

Federal Resources

MoFAST



1205 University Ave, Suite 300, Columbia, MO 65211
Tel: 573-882-1332, Fax: 573-884-4297
<http://www.missouribusiness.net/fast/index.asp>

The Missouri Small Business Innovation Research (SBIR) and Small Business Technology Transfers (STTR) Programs' MoFAST, is designed to stimulate technological innovation, partner with small businesses to meet federal research and development needs, encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation, and increase private sector commercialization derived from federal research and development funding. This program offers small technology companies the opportunity to obtain seed capital for research and development early in the innovation process. The goal of MoFAST is to help Missouri companies compete for SBIR/STTR awards by providing assistance, mentoring and financial support.

Service Corps of Retired Executive (SCORE)



Business Information Center
706 North Jefferson, St. Louis, MO 63103
Tel: 314-436-2202
<http://www.stlscore.org/>
<http://www.score.org>

National SCORE Office
409 3rd Street, S.W., 6th Floor, Washington, DC 20024
Tel: 800-634-0245

SCORE is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business nationwide. SCORE is a resource partner with the SBA. SCORE volunteers serve as "Counselors to America's Small Business." Working and retired executives and business owners donate their time and expertise as volunteer business counselors and provide confidential counseling and mentoring free-of-charge. Services include business plan preparation, financing, record keeping and problem solving and are provided free of charge.

Appointments with these counselors are made through the SCORE office at the St. Louis Business Information Center.

U.S. Export Assistance Center



8182 Maryland Avenue, Suite 303, St. Louis, Missouri 63105
Tel: 314-425-3304 ext.228, Fax: 314-425-3381
<http://www.sba.gov/oit/export/useac.html>
Contact: John Blum, Regional Manager, International Trade Programs, john.blum@sba.gov

U.S. Export Assistance Centers, located in major metropolitan areas throughout the United States, are one-stop shops ready to provide small- or medium-sized business with local export

Federal Resources

assistance. Personalized assistance by professionals from the U.S. Small Business Administration, the U.S. Department of Commerce, the U.S. Export-Import Bank and other public and private organizations are offered through the centers.

***TOOLKIT FOR SETTING UP ELECTRONICS RECYCLING
PROGRAMS***

***NEBRASKA ELECTRONIC RECYCLING BUSINESSES
RESOURCE GUIDE***

The State of Nebraska

The purpose of this section is to provide start-up and expanding electronic recycling businesses with a listing of available business development resources in the state of Nebraska. The Guide also provides a listing of Electronic Recycling Businesses in the state. A “Hot List” of resources is first provided for the state, followed by a comprehensive listing of resources categorized by their type of organization – State, Other, and Federal. To identify the type of assistance each resource offers, the following set of icons are used as quick identifiers

Recycling Business Assistance	
(Including State Environmental Agencies & State Recycling Associations.)	
Financial Assistance	
Site Selection	
Technical Assistance	
(Includes assistance with floor layouts, equipment expertise and product development.)	
Regulations and Compliance	
General Business Assistance	
Newsletters	
Directory	
Electronic Recycling Business	

Nebraska Hot List

Nebraska State Recycling Association (NSRA)



1941 S. 42nd Street, Ste 512, Omaha, NE 68105

Tel: 402-444-4188, Fax: 402-444-3953

<http://www.nerecycles.org/>

nsra@nerecycles.org

Contact: Steve Andrews, Program Specialist, 402-444-4188 ext. 12, sandrews@novia.net

NSRA serves as a catalyst for Nebraska communities, businesses, and citizens by improving the consumer's ability to conserve resources by meeting solid waste management and recycling challenges with local resources; encouraging partnerships between public and private entities; and helping create local and regional markets for recycled commodities profitably.

Nebraska Department of Economic Development (DED)



P.O. Box 94666, 301 Centennial Mall South, Lincoln, NE 68509-4666

Tel: 800-426-6505, Fax: 402-471-3778

<http://www.neded.org/>

Contact: Al Wenstrand, Director

DED provides financing services through conventional commercial financing channels, federally sponsored programs, and state supported programs. A portion of Nebraska's Community Development Block Grant (CDBG) funds have been dedicated to economic development projects. The Nebraska Investment Finance Authority (NIFA) provides low interest financing for eligible industrial projects. Nebraska counties and communities are all empowered to offer Industrial Revenue Bond financing to new and existing industry. Community and regional industrial development corporations organized throughout the state have funds available to assist in financing small to medium sized projects, or to defray partial expenses attendant to larger industrial developments.

A one-stop resource for business compliance is Steve Williams, Business Assistance Manager, at 402-471-3782. The DED offers a variety of resources for businesses on their website (<http://assist.neded.org/>), including the following topics: Laws, Regulations, State and Federal Employer Registrations and Requirements, Public Business Financing Programs, Grant Resources, Venture Capitalism, Tax Information, Business Planning Resources, Intellectual Property and Inventor Resources, Federal Business Resources, Government Procurement, and Women and Minority Business.

Nebraska Department of Environmental Quality (DEQ)



Small Business Assistance Program/Office of Public Advocate

1200 "N" Street, Suite 400, PO Pox 98922, Lincoln, Nebraska 68509

Tel: 402-471-2186, Fax: 402-471-2909

<http://www.deq.state.ne.us/P2.nsf/pages/P2Main>

The **Small Business Assistance Program**, is divided into three major components: the Compliance Advisory Panel, the Ombudsman/Public Advocate, and the Assistance Program. The Compliance Advisory Panel has three functions: to evaluate the effectiveness of the Small Business Assistance Program and to identify any obstacles that may cause it to become less

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effective; to provide feedback on the methods of outreach and education that are provided by the program; and to review written documents that are developed by the Air Quality program to ensure that the information is understandable by the lay person. The Public Advocate provides several services for business, industry and the public by acting as a "clearinghouse." The Public Advocate will field calls and ensure that the correct individuals within the department follow-up on the issue. The Public Advocate also plays an important role in analyzing outreach efforts and identifying additional rules or regulations, which may affect small business operations in the future. The Assistance Program includes site visits, development of outreach materials, provides workshops, assists business and industry in understanding their obligations under the laws of the state. In addition the assistance program provides a technical library and a directory of engineers and consultants that will assist small business with technical design and consultation. Lastly, the One-Stop Permit Assistance Program was established to serve as a clearinghouse for information related to the department's various permitting processes. For more information, contact Tom Franklin, Environmental Assistance Coordinator.

Small Business Administration (SBA)



Omaha District Office

111145 Mill Valley Road, Omaha, NE 68154

Tel: 402-221-4691, Fax: 402-221-3680

Contact: Glenn Davis, District Director

Headquarters Office

409 3rd Street S.W., Washington, D.C. 20416

Tel: 800-U-ASK-SBA

<http://www.sba.gov/>

The SBA provides technical and financial assistance to help start, run, and grow businesses. With a portfolio of business loans, loan guarantees and disaster loans worth more than \$45 billion, in addition to a venture capital portfolio of \$13 billion, SBA is the nation's largest single financial backer of small businesses. For financial assistance information, visit <http://www.sba.gov/financing/> or call your local District Office.

For more information about business assistance, including technical, visit <http://www.sba.gov/services/descriptions.html> or call you District Office.

Nebraska Business Development Center (NBDC) College of Business Administration



Roskens Hall Room 415, University of Nebraska at Omaha, Omaha, NE 68182-0248

Tel: 402-554-2521

<http://nbdc.unomaha.edu/home.cfm>

Contact: Robert Bernier, State Director, robert_bernier@unomaha.edu

The NBDC is a cooperative program of the [U.S. Small Business Administration \(SBA\)](#) and [the University of Nebraska at Omaha \(UNO\)](#).

NBDC provides consulting services through service centers in Omaha, Chadron, Kearney, Lincoln, Norfolk, North Platte, Peru, Scottsbluff, and Wayne, Nebraska. NBDC provides

Nebraska Hot List

consulting services at centers throughout Nebraska. Procurement and manufacturing assistance is available only at designated Centers.

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NBDC operates the oldest and largest information technology-training program in Nebraska. The Pollution Prevention Regional Information Center (P2RIC.org) is a unique referral and information retrieval service operated by NBDC with a grant from the U.S. Environmental Protection Agency (EPA). P2RIC.org is an interactive website that fosters improved resource sharing between the programs, businesses and agencies that provide waste reduction services in EPA Region 7 (Nebraska, Iowa, Kansas, Missouri). In addition to online search capabilities, P2RIC.org provides a librarian and research services to assist clients.

State Resources

Nebraska Department of Environmental Quality (DEQ)



Waste Planning & Aid Unit

1200 "N" Street, Suite 400, PO Pox 98922, Lincoln, Nebraska 68509

Tel: 402-471-2186, Fax: 402-471-2909

<http://www.deq.state.ne.us/>

The [Waste Computers and Monitors Guidance Document](#) provides guidance on correct procedures for disposal of computers and monitors, regulations, contacts, and background information.

As for financial assistance, DEQ assists in the set up or expansion of waste reduction and recycling businesses through financial assistance. The grants are available through the Waste Reduction and Recycling Incentive Grant Fund. This fund is generated by a fee assessed on the sale of new motor vehicle tires, a fee on solid waste disposed of in landfills, and an annual retail business sales fee. Contact: Steve Danahy, Supervisor, 402-471-0273, Steve.Danahy@NDEQ.State.NE.US

Nebraska Department of Economic Development (DED)



P.O. Box 94666, 301 Centennial Mall South, Lincoln, NE 68509-4666

Tel: 800-426-6505, Fax: 402-471-3778

<http://www.neded.org/>

Contact: Al Wenstrand, Director

Nebraska DED provides financing services through conventional commercial financing channels, federally sponsored programs, and state supported programs. A portion of Nebraska's Community Development Block Grant (CDBG) funds have been dedicated to economic development projects. The Nebraska Investment Finance Authority (NIFA) provides low interest financing for eligible industrial projects. Nebraska counties and communities are all empowered to offer Industrial Revenue Bond financing to new and existing industry. Community and regional industrial development corporations organized throughout the state have funds available to assist in financing small to medium sized projects, or to defray partial expenses attendant to larger industrial developments.

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Nebraska Department of Environmental Quality (DEQ)



Small Business Assistance Program/Office of Public Advocate

1200 "N" Street, Suite 400, PO Pox 98922, Lincoln, Nebraska 68509

Tel: 402-471-2186, Fax: 402-471-2909

<http://www.deq.state.ne.us/P2.nsf/pages/P2Main>

State Resources

One program of DEQ is the **Pollution Prevention (P2) Program**, which provides pollution prevention (P2) information and on-site assistance to state citizens and businesses, is provided through the Environmental Assistance Division of the Nebraska Department of Environmental Quality. The division operates under the guidance of the federal Pollution Prevention Act and the DEQ's Pollution Prevention Plan and Implementation Strategy.

The goal of the Pollution Prevention Act is to reduce waste at the source, before it is generated. DEQ's P2 program is designed to facilitate the incorporation of pollution prevention concepts and principles into the daily operations of government agencies, businesses, manufacturers, nonprofit organizations, and individuals. DEQ's P2 program addresses a variety of waste issues, prevention strategies and conservation measures. For more information, contact: Stephanie Vap-Morrow, Pollution Prevention (P2) Coordinator, at 402-471-7784 or Stephanie.Vap-Morrow@NDEQ.State.NE.US.

Another program, the **Small Business Assistance Program**, is divided into three major components: the Compliance Advisory Panel, the Ombudsman/Public Advocate, and the Assistance Program. The Compliance Advisory Panel has three functions: to evaluate the effectiveness of the Small Business Assistance Program and to identify any obstacles that may cause it to become less effective; to provide feedback on the methods of outreach and education that are provided by the program; and to review written documents that are developed by the Air Quality program to ensure that the information is understandable by the lay person. The Public Advocate provides several services for business, industry and the public by acting as a "clearinghouse." The Public Advocate will field calls and ensure that the correct individuals within the department follow-up on the issue. The Public Advocate also plays an important role in analyzing outreach efforts and identifying additional rules or regulations, which may affect small business operations in the future. The Assistance Program includes site visits, development of outreach materials, provides workshops, assists business and industry in understanding their obligations under the laws of the state. In addition the assistance program provides a technical library and a directory of engineers and consultants that will assist small business with technical design and consultation. Lastly, the One-Stop Permit Assistance Program was established to serve as a clearinghouse for information related to the department's various permitting processes. For more information, contact Tom Franklin, Environmental Assistance Coordinator.



Nebraska Department of Environmental Quality (DEQ)

Waste Management Section

1200 "N" Street, Suite 400, P.O. Box 98922, Lincoln, Nebraska 68509 -8922

Tel: 402-471-2186, Fax: 402-471-2909

<http://www.deq.state.ne.us/>

Contact: Jim Harford, RCRA Compliance Assistance Specialist, 402-471-8308,

Jim.Harford@NDEQ.State.NE.US

For information about environment regulations regarding electronics, contact Jim Harford.

State Resources



University of Nebraska Nebraska Edge

58 H.C. Filley Hall, Lincoln, NE 68583-0947

Tel: 402-472-4138, Fax: 402-472-0688

<http://cari.unl.edu/>

Contact: Marilyn Schlake, Program Coordinator, mschlake@unl.edu

Nebraska Edge (“Enhancing, Developing, and Growing Entrepreneurs”) fosters and promotes entrepreneurship in Nebraska’s rural and urban communities and regions through instructional training to assist new entrepreneurs and existing small business owners with the start-up and expansion of their businesses.

Other Resources

International Association of Electronic Recyclers (IAER)



P.O. Box 16222, Albany, NY 12212-6222

Tel: 888-989-4237

www.IAER.org

info@IAER.org

IAER provides a vehicle to serve the interests and needs of Electronics Recyclers and related organizations. Their scope of interest includes all phases of activity associated with the recycling and reuse of electronics products, parts, and materials. IAER has a monthly newsletter.

Nebraska State Recycling Association (NSRA)



1941 S. 42nd Street, Ste 512, Omaha, NE 68105

Tel: 402-444-4188, Fax: 402-444-3953

<http://www.nerecycles.org/>

nsra@nerecycles.org

Contact: Steve Andrews, Program Specialist, 402-444-4188 ext. 12, sandrews@novia.net

NSRA serves as a catalyst for Nebraska communities, businesses, and citizens by improving the consumer's ability to conserve resources by meeting solid waste management and recycling challenges with local resources; encouraging partnerships between public and private entities; and helping create local and regional markets for recycled commodities profitably.

WasteCap of Lincoln



PO Box 83006, Lincoln, NE 68501-3006

Fax: 402-472-2246

www.wastecaplnk.org

Contact: Carrie Hakenkamp, Director, 402-472-0888, wastecap@alltel.net

WasteCap promotes waste reduction and recycling within Lincoln and Lancaster County Nebraska.

Northeast Nebraska Economic Development District (NENEDD)



111 South 1st Street, Norfolk, NE 68701

Tel: 402-379-1150, Fax: 402-379-9207

<http://www.nenedd.org/>

Contact: Renay Robison-Scheer, Executive Director, renay@nenedd.org

NENEDD is a 16-county regional development organization that encourages cooperation between local government officials, community based organizations and the private sector. NENEDD provides the "link" between federal and state programs and the local level where development actually occurs. The mission of NENEDD is "to address economic opportunities and challenges identified through a Community Economic Development Strategy." Eighty local units of government are active participants as dues-paying members along with over 80 private businesses and agencies that are associate members of NENEDD.

Other Resources

NENEDD provides financial assistance, in the form of loans to further the economic development of Northeast Nebraska; to promote and assist the growth and development of business and industrial concerns within Northeast Nebraska; and to stimulate business opportunity and development in Northeast Nebraska as measured by increased employment, increased local tax bases, increased economic diversity, and decreased net out-migration. For more information, visit <http://www.nenedd.org/loans.htm> or contact them directly.

NENEDD also provides technical assistance.

Community Action Partnership of Nebraska



16 West 11th Street, PO Box 2288, Kearney, NE 68848

Tel: 308-865-5675, Fax: 308-865-5681

<http://www.mnca.net/>

Contact: Robert Hobbs, Business Development Director, mncaloans@mnca.net

Funds, made available from USDA - Rural Business Enterprise Grant and the State of Nebraska's Partnership for Economic Development Act, assist start-up and expansion of small businesses. Loans range for \$100 to \$15,000 with a five-year pay back and are available in all 27 counties of our service area.

The Small Enterprise Economic Development (SEED) program provides pre-business counseling, training and one-on-one counseling for 27 counties in south-central Nebraska.

Omaha Small Business Network



2505 N. 24th Street, Omaha, NE 68110

Tel: 402-453-5336, Fax: 402-451-2876

Contact: Holli Clayborn, Executive Director

Omaha Small Business Network assists to develop entrepreneurship that creates jobs, wealth and community leadership. They provide loan assistance as well as offering entrepreneurial training, office and industrial space, management consulting and other business assistance.

Self Employment Loan Fund of Lincoln (SELF)



1135 M Street, 3rd Floor, Suite 116, Lincoln, Nebraska 68508

Tel: 402-436-2386, Fax: 402-436-2360

<http://www.self-lincoln.org/>

Contact: Rick Wallace, Executive Director

A community-based organization, SELF of Lincoln provides training, business plan writing classes, and peer networking groups.

SELF also provides business loans ranging from \$250 - \$25,000 to enable businesses to build their assets. Our goal is to improve our clients' opportunities for financing and to improve their chances for success through business planning. Program services are available to residents of the City of Lincoln and Lancaster County, Nebraska.

Other Resources

Siouxland Economic Development Corporation (SEDC)



428 Insurance Centre
PO Box 447
Sioux City, IA 51102
Tel: 712-279-6286
Fax: 712-279-6920
<http://www.siouxlandedc.com/>

SEDC participates in credit assistance programs for businesses by coordinating with local lending institutions to make additional capital sources available to businesses by providing increased security for the lender through federal guaranty. In all cases, the corporation is subordinate to the lending institutions. SEDC has a revolving loan fund and provides microlending.

Service Areas: Cherokee, Ida, Monoma, Plymouth, Sioux, and Woodbury counties in Iowa, as well as Dixon and Dakota counties in Nebraska.

Fillmore County Development Corporation (CDC)



1032 G Street, Geneva, NE 63361-2007
Tel: 402-759-4910, Fax: 402-759-4455
Contact: Scott Stockwell, Executive Director
<http://www.fillmorecounty.org/development/Development1.html>

Fillmore CDC coordinates with and complements local lending institutions and local economic development by making additional capital sources available to businesses through the Revolving Loan Fund and also by providing increased security for lenders by subordinating the funds' collateral position to that of the local lenders.

Nebraska Microenterprise Partnership Fund



P.O. Box 99, Walthill, NE 68067
Tel: 402-863-2577, 402-863-2577
Contact: Eugene Severens, Fund Director, eserverns@aol.com

The Partnership provides micro-business loans.

West Central Nebraska Development District, Inc.



201 East 2nd Street, Suite C, PO Box 599, Ogallala, NE 69153
Tel: 308-284-6077, Fax: 308-284-6070
Contact: Paul Rausch, Economic Development Finance Specialist

West Central Nebraska Development District provides loans to businesses wishing to set up or expand in Arthur, Chase, Dawson, Dundy, Frontier, Furnas, Gosper, Grant, Hayes, Hitchcock, Hooker, Keith, Lincoln, Logan, Perkins, Red Willow and Thomas counties.

Other Resources

Northcountry Cooperative Development Fund (CDF)

219 Main Street SE, Suite 302, Minneapolis, MN 55414

Tel: 612-331-9103, Fax: 612-331-9145

<http://www.ncdf.org/>

Contact: Margaret Lund, Executive Director, margaret@ncdf.org

The CDF provides business funding.

Islah Foundation

1673 Rogers Ave., San Jose, CA 95112

Tel: 408-437-0238, Fax: 408-437-1156

Contact: Yousuf Chaudhry, Chairman, islahfoundation@hotmail.com

Provides business funding in Iowa, Kansas, Missouri and Nebraska.

SEEDCO

915 Broadway, Suite 1700, New York, NY 10010

Tel: 212-473-0255, Fax: 212-473-0357

<http://www.seedco.org/>

Contact: William J. Grinker, President, wgrinker@seedco.org

SEEDCO provides business funding and community development loans in Iowa, Kansas, Missouri, and Nebraska.

Acción USA

56 Roland Street, Suite 300, Boston, MA 02129

Tel: 617-625-7080, Fax: 617-625-7020

<http://www.accion.org/>

Contact: Livingston Parsons, VP, Lending Ops, lparsons@accion.org

Provides business funding in Iowa, Kansas, Missouri and Nebraska.

DeSantis Financial Services

Four Meadowbrook Dr., Paxton, MA 01612

Tel: 508-753-6253, Fax: 720-294-1657

Contact: Keith DeSantis, President, desantis_financial@yahoo.com

Provides business funding in Iowa, Kansas, Missouri and Nebraska.

Institute for Community Economics Revolving Loan Fund

57 School Street, Springfield, MA 01105-1331

Tel: 413-746-8660 ext. 107, Fax: 413-746-8862

Other Resources

<http://www.iceclt.org/>

Contact: Sarah Page, Loan Administrator, rjf@iceclt.org

This organization provides business funding and community development loans in Iowa, Kansas, Missouri, and Nebraska.

LEAF (Local Enterprise Assistance Fund)



ICA Group

One Harvard Street, Suite 200, Brookline, MA 02445

Tel: 617-232-8765 x113, Fax: 617-232-9545

www.leaffund.org

Contact: Susan Clare, Executive Director, sclair@ica-group.org

LEAF provides financing to businesses that receive technical assistance from parent organization.

Hastings Economic Development Corporation (HECD)



P.O. 1104, 606 West 5th St., Hastings, Nebraska 68901

Tel: 402-462-2161, Fax: 402-461-4400

www.hastingsedc.com

Contact: Dee Haussler, Executive Director, dhaussler@hastingsedc.com

HECD provides technical assistance by providing building information and equipment layout. They also provide general business assistance by providing consulting, business strategies and information about financial resources.

Nebraska Manufacturing Extension Partnership (MEP)



PO Box 94666, 301 Centennial Mall South, Lincoln, NE 68509-4666

Tel: 402-471-6513, Fax: 402-297-9534

<http://nics.neded.org>

Contact: Carla Patterson, Center Director carlap@neded.org

The Nebraska MEP is a partnership of service providers from Nebraska Community Colleges, the University of Nebraska and the Nebraska Department of Economic Development, committed to addressing the business needs of Nebraska's small and medium-sized manufacturers.

The Nebraska MEP offers a wide range of assistance including technical assistance, by providing manufacturing systems assistance, process flow analysis, product design analysis, feasibility studies, inventory management, specialized training, plant layout assistance, work measurement, process re-engineering, product development, cost/benefit studies and product testing. They also provide environmental audits and pollution/waste prevention programs.

The Nebraska MEP offers a wide range of assistance including technical assistance, by providing strategic planning, project management, business plans, change management, marketing strategy, and financial analysis.

Other Resources

For more information, visit <http://nics.neded.org/nics23.html>.

Antelope County Resources Center



P.O. Box 129, Neligh, NE 68756
Tel: 402-887-4447, Fax: 402-887-4399
antrearc@bloomnet.com
Contact: Jane Lichtenberg, Coordinator

The Research Center provides small business assistance.

Box Butte Development Corporation (BBDC)



204 East 3rd Street, Alliance, NE 69301
Tel: 308-762-1800, Fax: 308-762-4268
boxbdc@premaonline.com
<http://www.bbc.net/bbdc/home.htm>
Contact: Susie Baird, Executive Director

BBDC is a public/private partnership designed to lead the economic development effort in the county. The mission of this nonprofit corporation is to enhance and diversify the economy of Alliance, Hemingford and Box Butte County. The stated goals of the organization are recruitment of new business, retention and expansion of existing business and start up of entrepreneurial efforts. BBDC's goals are met through a wide variety of services offered, such as writing business plans, obtaining trademarks and using office equipment.

League Of Nebraska Municipalities



1335 L Street, Lincoln, NE 68508
Tel: 402-476-2829, Fax: 402-476-7052
info@lonm.org

The League of Nebraska Municipalities is a nonprofit service association formed in 1909 to serve as a voice for Nebraska municipalities at the Nebraska Legislature. Governed by a 15-member Executive Board comprised of municipal officials, the League now has more than 385 member cities and villages. It represents cities whose population totals 98 percent of Nebraskans who live in municipalities. The mission of the League of Nebraska Municipalities is to represent the interests of member cities and villages to preserve local control and empower municipal officials to shape the destiny of their municipality and improve the quality of life of their citizens.

Contact the League of Nebraska Municipalities for Regional Planning Commissions in your area. Regional Planning Commissions will provide: community demographics and statistics, business assistance, business development, education seminars/workshops, job training programs, loan preparation requests, community assistance, environmental assessments, grant administration and writing, legislative activities, solid waste management, and workshop development.

Other Resources



Lincoln Action Program

210 "o" Street, Lincoln, NE 68508
Tel: 402-471-4515, Fax: 402-471-4844
<http://www.lincoln-action.org/>

Lincoln Action Program assists individuals with low to moderate incomes, residing primarily in Lincoln's Enterprise Community, to work towards economic self-sufficiency by starting or enhancing their own small business.



Rural Enterprise Assistance Project (REAP)

P.O. Box 406, 101 Tallman Street, Walthill, NE 68067-0406
Tel: 402-645-3296, Fax: 402-645-3296
reapwbc@diodecom.net
www.cfra.org
Contact: Glennis McClure, Women's Business Center Director

The Women's Business Center (WBC) in Nebraska is a program of the Center for Rural Affairs' Rural Enterprise Assistance Project (REAP). REAP's WBC is the first and only SBA-funded Women's Business Center in the state of Nebraska. REAP is committed to strengthening rural communities through small, self-employed business development assistance. REAP's WBC project is a center without "walls", using REAP's infrastructure with business specialists located throughout the state to deliver services to rural small businesses.

REAP's WBC will serve existing and start-up self-employed women across rural Nebraska, improve the accessibility of REAP's basic business training across Nebraska for women, provide Internet training for women in business on a regional basis, participate in an on-line Women's Business Center (OWBC), co-sponsored by SBA, increase REAP's outreach to provide training, technical assistance, networking and lending, targeting socially and economically disadvantaged women through its existing infrastructure.



e-Scrap News

PO Box 42270
Portland, OR 97242-0270
Tel: 503-233-1305, Fax: 503-233-1356
www.resource-recycling.com
e-scrapnews@resource-recycling.com

e-Scrap News provides information on industry and market developments with a focus on electronics recycling.



PEP National Directory of Computer Recycling Programs for Iowa

<http://www.microweb.com/pepsite/Recycle/Iowa.html>

Other Resources

Lists organizations that facilitate the donation of used computer hardware.



A-Tec Recycling

P.O. Box 7391, Des Moines, IA 50309
Tel: 800-551-4912, Fax: 515-263-6970
www.a-tec-recycling.com



CP Recovery

6808 "L" Street, Omaha, NE 68117
Tel: 402-331-1630, 888-411-6975
www.cprecovery.com



Computer Renaissance

330 North 48th Street, Lincoln, NE 68504
Tel: 402-465-4040, Fax 402-465-4332



DRAGnet Computer Recycling

84 12th Ave N.E., Minneapolis, MN 55413-1537
Tel: 612-378-9796



Electronics Recyclers

1919 North 11th Street, Omaha, NE 68106
Tel: 402-658-9682, Fax: 402-932-9075, Mobile: 402-299-6151
timsikor@aol.com

Recycles mostly computers and related equipment, also fax machines, copiers, telephone systems, and network systems.



Environmental Compliance Enterprises LLC

1321 North 68th Street, Lincoln, NE 68505
Tel: 402-466-2268
jengler@inebraska.com

Other Resources



InfoLinc Computers, Inc.

4211 O Street, Lincoln, NE 68510
Tel: 402-488-3434



Interco Trading

5801 Hall St., St. Louis, MO 63147
Tel: 314-382-7228



Junkman's Recycling

100 E. 8th St., Kearney, NE 68847
Tel: 308-236-8996



LightCycle, Inc.

1222 University Ave., St. Paul, MN 55104
Tel: 612-641-1309



Materials Processing Corp.

2805 West Service Rd, Eagan, MN 55121
Tel: 612-681-7360



Midwest Recycling

860 White St., Dubuque, IA 52001
Tel: 800-311-9636



NuGenesis, Inc.

688 Tower Road, Plainfield, IN 46168
Tel: 317-838-8208

Other Resources



Retrofit Recycling, Inc
2960 Yorktown, Blvd, St. Paul, MN 55117
651-651-1309, 800-274-1309



Safety-Kleen
13915 A Plaza, Omaha, NE
Tel: 402-333-6321



The Surplus Exchange
1107 Hickory, Kansas City, MO 64101
Tel: 816-472-0444



Waste Management of Nebraska
9710 Cornhusker Road, Papillion, NE 68046
Tel: 402-731-0138, Fax 402-339-5922

Federal Resources

Small Business Administration (SBA)



Omaha District Office
111145 Mill Valley Road, Omaha, NE 68154
Tel: 402-221-4691, Fax: 402-221-3680
Contact: Glenn Davis, District Director

Headquarters Office
409 3rd Street S.W., Washington, D.C. 20416
Tel: 800-U-ASK-SBA
<http://www.sba.gov/>

The SBA provides technical and financial assistance to help start, run, and grow businesses. With a portfolio of business loans, loan guarantees and disaster loans worth more than \$45 billion, in addition to a venture capital portfolio of \$13 billion, SBA is the nation's largest single financial backer of small businesses. For financial assistance information, visit <http://www.sba.gov/financing/> or call your local District Office.

For more information about business assistance, including technical, visit <http://www.sba.gov/services/descriptions.html> or call you District Office.

Nebraska Business Development Center (NBDC) College of Business Administration



Roskens Hall Room 415, University of Nebraska at Omaha, Omaha, NE 68182-0248
Tel: 402-554-2521
<http://nbdc.unomaha.edu/home.cfm>
Contact: Robert Bernier, State Director, robert_bernier@unomaha.edu

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The SBA administers the SBDC Program to provide management assistance to current and prospective small business owners. SBDCs offer one-stop assistance to small businesses by providing a wide variety of information and guidance in central and easily accessible branch locations.

NBDC provides consulting services through service centers in Omaha, Chadron, Kearney, Lincoln, Norfolk, North Platte, Peru, Scottsbluff, and Wayne, Nebraska. NBDC provides consulting services at centers throughout Nebraska. Procurement and manufacturing assistance is available only at designated Centers.

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Federal Resources

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Service Corps of Retired Executive (SCORE)

National SCORE Office
409 3rd Street, S.W., 6th Floor, Washington, DC 20024
Tel: 800-634-0245
<http://www.score.org>

SCORE is a nonprofit association dedicated to entrepreneur education and the formation, growth and success of small business nationwide. SCORE is a resource partner with the SBA. SCORE volunteers serve as "Counselors to America's Small Business." Working and retired executives and business owners donate their time and expertise as volunteer business counselors and provide confidential counseling and mentoring free-of-charge. Services include business plan preparation, financing, record keeping and problem solving.

For counseling, locate a chapter near you by using SCORE's online mapping feature on their website www.score.org and clicking on "Find Score." Enter your zip code, or city and state to find a map to the nearest SCORE chapter. You can call your local chapter and set up an appointment for face-to-face counseling with a veteran business advisor.



U.S. Export Assistance Center

8182 Maryland Avenue, Suite 303, St. Louis, Missouri 63105
Tel: 314-425-3304 ext.228, Fax: 314-425-3381
<http://www.sba.gov/oit/export/useac.html>
Contact: John Blum, Regional Manager, International Trade Programs, john.blum@sba.gov

U.S. Export Assistance Centers, located in major metropolitan areas throughout the United States, are one-stop shops ready to provide small- or medium-sized business with local export assistance. Personalized assistance by professionals from the U.S. Small Business Administration, the U.S. Department of Commerce, the U.S. Export-Import Bank and other public and private organizations are offered through the centers.